

AAll Reno-Sparks Investor Education Group Meeting

Date and Time: Thursday, October 22, 2015, 7 to 9 p.m.

Presentation Title and Synopsis:

Insights of a Corporate Turn-Around Executive

In all of his corporate roles -- many positions within industry giant Corning Glass and later at the helm of a private company taken public -- Dennis Jilot has been given the task of turning a division or a business toward consistency, sustainability and profitability.

At the October meeting, he'll tell us how this process works; what kind of decisions must be made... and what obstacles oppose change. We've all heard about business "turn-around specialists" ... we know they have to raise revenues and reduce costs... but the intrigue and the challenges are in the details. Perhaps we'll also get some insights about identifying companies than can be turned around and avoiding companies that are beyond mortal help.

Location: ArrowCreek Residents Center, 2900 Arrowcreek Pkwy, Reno 89511.

Directions: Exit I-580 at Damonte Ranch and go west across Virginia St. Bear left onto Arrowcreek Pkwy and continue west about four miles to the entry gate of the Arrowcreek Community. Tell the guard you are attending the AAll meeting at the Residents Center. Proceed straight 1/2 mile to the first stop sign. Turn right (*downhill*) into the parking lot for the Residents Center. It's a 10 minute drive from I-580 to the Center building. [NOTE: If you arrive at the Arrowcreek Country Club by mistake, just go directly back across Arrowcreek Parkway to the Residents Center.]

Cost: Free [\$1 voluntary donation for copying may be requested]

RSVP Necessary: To use the Residents Center facility, we must provide a list of attendees to the Arrowcreek Security Office prior to the meeting. **If you plan to attend, please e-mail your name by midnight, October 21, to.... RenoAAll@AmericanSuperior.ORG**

Speaker: Dennis Jilot

During his 24 year career at Corning Glass, Dennis Jilot rose from manufacturing foreman to President and Chief Operating Officer of the Corning subsidiary that was taken public in 1997 under the name Quest Diagnostics. Today Quest is a \$9 billion "mid-cap" company.

After his first "retirement", Dennis was recruited by a private equity company to turn around Specialized Technology Resources. STR pioneered the manufacture of "encapsulants" for solar

energy panels. After Dennis improved STR's corporate performance, it was sold and taken public to the NYSE in 2009. In 2012, Dennis retired a second time.

NEXT Meeting Date: Thursday, January 7, 2016

topic: Our annual year-opening
"Your Best Investment Idea for 2016"

Arrowcreek Residents Center, 7 to 9 PM