

Dramatic Changes Help and Hurt the Model Fund Portfolio

By James B. Cloonan

January was a weak period for the stock market in general.

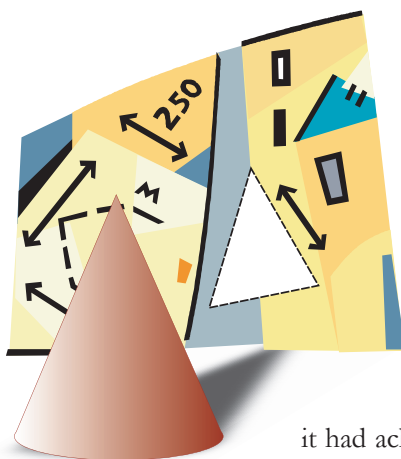
The S&P 500 was down 3.0%, as measured by the Vanguard 500 Index fund (VFINX), the Model Fund portfolio was down 2.4% and the alternative All-ETF portfolio was down 3.6%. The results for longer periods can be seen in Figure 1 and Tables 1, 2 and 3.

While small and mid-cap stocks have always outperformed the general market over the long run, 2014 was a strong exception, and the relative weakness of smaller-cap stocks has continued into 2015. There is some support for the belief that an upturn in small-cap stocks will be the signal that the overall market has resumed a bullish stance. But it hasn't happened as yet; the small and mid-cap exchange-traded funds Guggenheim S&P SmallCap 600 Pure Value (RZV) and Guggenheim S&P MidCap 400 Pure Value (RFV) continue to weigh on the model portfolios.

Funds Act Dramatically in Response to Events

There are no changes in either the Model Fund Portfolio or the All-ETF Portfolio.

Dramatic changes in economic factors have impacts far and wide and can be positive and negative. The dramatic change in the price of oil is an example of this. The immediate favorable impact for most of us is lower prices at the gasoline pump.



Oil-producing nations, on the other hand, have less revenue. A large number of the nations in the iShares MSCI Frontier 100 ETF (FM) are oil producers and have had their stocks hit in anticipation of reduced revenue and profit margins. As a result, the fund has fallen quickly from the high levels

it had achieved before the oil price decrease.

I believe that the impact from reduced oil profits has been exaggerated and that these pre-emerging countries are where the greatest long-term growth will occur. We will continue holding the iShares MSCI Frontier 100 fund, even though the strengthening dollar creates problems for most foreign corporations.

Figure 1. Model Fund Portfolio vs. Comparison (through 1/31/2015)

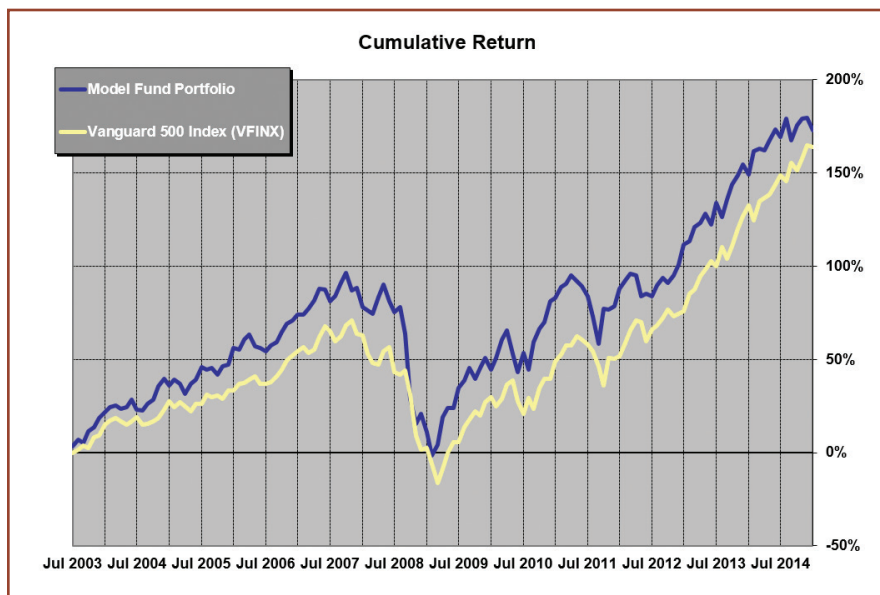


Table 1. Model Fund Portfolio

Type	Fund (Ticker)	Market Cap Size	YTD Return (%)	Annual Return (%)				Fund Assets (\$ Mil)	Exp Ratio (%)	Std Dev (36 Mo. Ann'l) (%)	Worst 3-Yr Cal Period (%)
				1-Yr	5-Yr	10-Yr	Since 6/30/03				
MF	Aston/Fairpointe Mid Cap N (CHTTX)*	Large-Cap	(3.6)	7.8	15.9	10.7	12.1	2,495.7	1.12	13.5	(7.9)
MF	Fidelity Capital & Income (FAGIX)	na**	1.0	7.1	9.5	8.6	9.3	10,549.3	0.73	5.7	(7.2)
MF	Fidelity OTC (FOCPX)	Large-Cap	(0.1)	14.7	19.4	12.1	nmf	8,554.1	0.76	14.6	(8.3)
ETF	First Trust US IPO (FPX)	Large-Cap	(2.3)	11.0	21.5	nmf	nmf	536.8	0.60	14.0	(13.7)
ETF	Guggenheim S&P 500 Equal Weight (RSP)	Large-Cap	(2.9)	14.2	17.0	9.0	10.7	9,664.0	0.40	9.9	(11.4)
ETF	Guggenheim S&P MidCap 400 Pure Value (RFV)	Mid-Cap	(6.0)	5.6	14.4	nmf	nmf	120.7	0.38	13.0	(4.3)
ETF	Guggenheim S&P SmallCap 600 Pure Value (RZV)	Small-Cap	(8.2)	(1.0)	14.3	nmf	nmf	172.1	0.35	16.0	(7.9)
ETF	iShares MSCI Frontier 100 (FM)	Large-Cap	(3.7)	(0.2)	nmf	nmf	nmf	622.3	0.79	nmf	nmf
ETF	Vanguard REIT Index (VNQ)***	Large-Cap	6.7	33.4	19.8	10.2	nmf	29,487.4	0.10	13.6	(11.9)
Avg of Funds in Actual Model Fund Portfolio†			(2.1)	10.3	16.5	10.1	10.7	6,911.4	0.58	12.5	(9.1)
Actual Fund Portfolio Performance††			(2.4)	9.5	13.5	7.2	9.0	—	—	12.6	(6.4)
Optional Investment:											
ETF	iShares Barclays 1-3 Year Treasury Bond (SHY) Bonds		0.5	0.9	0.9	2.5	3.0	8,128.6	0.15	0.4	1.3
Comparison:											
MF	Vanguard 500 Index (VFINX)	Giant-Cap	(3.0)	14.0	15.4	7.5	8.5	28,439.1	0.17	9.0	(8.4)

*CHTTX is closed to new investors. Current shareholders can continue to invest in the fund. Other investors should simply use the other eight funds to form their portfolio.

**Distressed securities - stock and bond.

***VGSIX returns used before October 2004

†A simple average of the funds in the current Model Fund Portfolio.

††Performance of actual portfolio including reinvested dividends.

nmf = no meaningful figure.

Source: Morningstar, Inc. Data as of 1/31/2015.

Table 2. Model Fund Portfolio Annual Performance

	Average Annual Return (%)		Cumulative Return of \$10,000 (\$)	
	Model Fund Portfolio	Vanguard 500 Index (VFINX)	Model Fund Portfolio	Vanguard 500 Index (VFINX)
2003*	18.6	15.0	11,858	11,503
2004	17.7	10.8	13,955	12,742
2005	5.4	4.8	14,711	13,350
2006	16.1	15.6	17,086	15,436
2007	10.2	5.4	18,820	16,267
2008	(35.9)	(37.0)	12,071	10,245
2009	24.9	26.5	15,080	12,959
2010	20.3	14.9	18,136	14,892
2011	(1.7)	2.0	17,827	15,186
2012	15.5	15.8	20,597	17,589
2013	26.7	32.2	26,097	23,250
2014	9.9	13.5	27,962	26,390
2015 YTD	(2.4)	(3.0)	27,287	25,593
Since Inception**	9.0	8.5	25,436	23,250

*June 30 to December 31, 2003

**Through January 31, 2015. Portfolio was started on June 30, 2003.

Our other smaller holding (10%) has also acted dramatically different than the overall market last year and this year to date, but in a positive direction. Vanguard REIT Index ETF (VNQ) has far outpaced the market.

Real estate often performs differently than the general market on a year-by-year basis, but has almost the same long-term return. This helps reduce the volatility of a portfolio and makes REITs (real estate investment trusts) an important part of any portfolio.

Many individuals avoid real estate because

the value of their home seems like a sufficient real estate investment. A single home in a specific area is not a real estate investment and is bought for many reasons that have little to do with the general real estate market, which is mainly commercial. Real estate is the rare investment that lets you reduce risk without sacrificing long-term return.

Outlook

Last year the market return was above-average at 13.5%. This year it is negative for the month of January. Every time the market weakens, investors seem to take it as a buying opportunity; every time the market starts to move up, other investors want to take profits.

One of these times the market will continue in one direction for a significant run, but no one knows in which direction. I have a bullish bias because the economy looks promising to me,

Model Fund Portfolio: Selection Rationale

First Methodology

The fund selection rationale consists of two distinct approaches. The first approach is to select actively managed funds where the managers have shown a long-term ability to outperform the market after allowing for additional portfolio risk, regardless of the sector invested in. A fund must have the following characteristics to be considered for the Model Fund Portfolio:

1. It must be a pure no-load fund. Short-term holding penalties are allowed if paid to the fund and not the manager.
2. It must have been active for 10 years. However, exceptions are possible.
3. It must have outperformed the S&P 500 index over the past five-year and 10-year periods.
4. In its worst three-year (calendar) period, it must not have had a loss; or, in particularly difficult market periods, its loss must have been substantially less than that of the S&P 500 index.
5. Its expense ratio must not be above 1.25%. Lower ratios will increase desirability.
6. Fund assets must not be over \$10 billion. Some exceptions are permitted, depending on fund objectives.
7. It must currently be open to individual investors, with a minimum investment of \$25,000 or less.

The above rules apply to new fund selections. Funds will not automatically be eliminated if they later violate the rules without considering other factors.

Second Methodology

The second methodology selects investment approaches that have provided excess returns or reduced portfolio risk to

investors over the long term and then searches for the best traditional fund or exchange-traded fund (ETF) in that area.

Factors to be considered are:

1. The liquidity of the fund.
2. The resources of the management company, in the case of ETFs.
3. The investment returns and risk over as long a term as possible, given the newness of so many ETFs.
4. Selection of areas with demonstrated long-term excess returns: value stocks, small-cap stocks, real estate and special areas where individuals cannot easily invest. An example of a fund in a special area would be Fidelity Capital & Income fund (FAGIX), which invests in distressed securities.

Portfolio Management Notes

- The Model Fund Portfolio is meant to be a portfolio, and we suggest you invest in the entire portfolio on an equal investment basis—that is, invest equal dollar amounts in each fund initially. If you are building an All-ETF Portfolio, see the recommended weightings shown in Table 3.
- If a fund is closed, create your portfolio from the remaining funds.
- You may make adjustments based on your non-fund holdings. For example, if you have partnership or individual holdings in investment real estate (not personal housing), you may reduce or eliminate any REIT funds.
- There is no need to rebalance on a regular basis. Rebalancing can be accomplished when there are portfolio changes or if one holding gets way out of line. We will notify you of any rebalancing in the Model Fund Portfolio.

but things can change quickly and the Federal Reserve seems to enjoy keeping us all in suspense.

The problems with the euro and the possibility of expanded military action against ISIS have not seemed to impact our markets significantly as yet, but major changes in either of these scenarios could affect our economy and our financial markets.

The next column about the Mutual Fund Portfolio and All-ETF Portfolio will be in the May issue of the AAIL Journal; in the interim, you can follow any updates at AAIL.com. ▲

James B. Cloonan is founder and chairman of AAIL.

Table 3. Alternative All-ETF Portfolio

Fund (Ticker)	Weight*	YTD Return (%)	Annual Return (%)	
			1-Yr	Since 12/31/12
First Trust US IPO ETF (FPX)	20%	(2.3)	11.0	61.1
Guggenheim S&P 500 Equal Weight (RSP)	20%	(2.9)	14.2	49.3
Guggenheim S&P MidCap 400 Pure Val (RFV)	20%	(6.0)	5.6	41.0
Guggenheim S&P SmallCap 600 Pure Val (RZV)	20%	(8.2)	(1.0)	36.7
iShares MSCI Frontier 100 (FM)	10%	(3.7)	(0.2)	23.3
Vanguard REIT Index (VNQ)	10%	6.7	33.4	40.2
Avg of ETF Funds in Portfolio†		(2.7)	10.5	41.9
Actual ETF Portfolio††		(3.6)	10.7	42.2
Comparison: Spider S&P 500 (SPY)		(3.0)	14.1	45.1

* Weights were adjusted at the close of 9/30/2014.

† An average of the ETFs in the current Model Fund Portfolio.

†† Performance of actual ETF Portfolio including reinvested dividends.

Source: Morningstar, Inc. Data as of 1/31/2015.