

# The Top Funds Over Five Years: Health Care Remains on Top

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## Article Highlights

- Rankings are now based on five years of performance, instead of three years.
- All of the 10 best-performing ETFs invest in the health care sector.
- Only three non-health-care-related ETFs rank in the top 20, one focused on IPOs and two focused on consumer spending.

**T**his year, we were able to extend our analysis of the top exchange-traded funds (ETFs) to five years, as opposed to three years.

We have wanted to look at five-year performance, but up until now there were too few ETFs with long enough track records to conduct the analysis. Out of the 1,752 ETFs and exchange-traded notes (ETNs) currently listed on U.S. exchanges, only 172 have been in existence for at least 10 years, while 851 are at least five years old and 1,228 have three full years of return data. If we had previously used a five-year period, it would have resulted in several ETF categories showing too few funds.

Certain bond categories were problematic in years past and kept us from expanding the analysis to five years. For example, in the international general bond category, SPDR Barclays International Corporate Bond ETF (IBND) was just barely able to provide a five-year return record as of June 30, 2015.

Also, if we had used a five-year period last year, several ETFs that made the three-year top-performing list for their category would have been left out. For example, the Vanguard Intermediate-Term Corporate Bond Index ETF (VCIT) and the Vanguard Long-Term Corporate Bond Index ETF (VCLT) would have been excluded due to their launch date of November 19, 2009. Both of the top three-year performers in the short-term general bond category last year, the Vanguard Short-Term Corporate Bond Index ETF (VCSH) and the SPDR Barclays Capital Short Term



Corp Bond (SCPB), would have also been excluded had we used a five-year period.

The lack of five-year performance is due to the fact that the ETF industry is still relatively young. The first ETF was created in 1993. Since then the industry has rapidly expanded, picking up the most steam within the last 10 years—especially so within the last five years. In 2006, 130

U.S. exchange-listed ETFs launched, marking the first time the number of new ETFs exceeded 100. Since 2006, every year has seen more than 100 launches; there have been 133 launches this year as of June 30, 2015. Thanks to the maturity level that the ETF industry has attained, we now have enough funds of significant size and return periods in all categories, including bonds, to expand the analysis to cover five years.

Why is a five-year time period desired? A five-year return is long enough that it balances consistency of performance with changing market and economic conditions. Five-year performance is used for the “Top Mutual Funds Over Five Years: Health Care’s Vitals Look Good” (March 2015 *AAII Journal*). Although most ETFs track indexes and are not influenced by active management as the majority of mutual funds are, looking at the longer five-year performance of ETFs is beneficial because it gives the same balanced perspective that a three-year period cannot.

## Health Care Dominates the Performance Rankings

The top 10 ETFs over the last five years as of June 30

Data as of 6/30/2015.

Table 1. Top ETFs Over Five Years

| Index                            | Enhanced<br>ETN | ETF Name (Ticker)                              | NAV Total Return (%) |       |       |      |        | 5-Year<br>Annualized<br>Total Return (%) |      | 3-Yr<br>Ann'l NAV<br>Total<br>Return (%) | 12-Mo<br>NAV<br>Return (%) | Total Return (%) |                 | Yield<br>(%) | Tax-<br>Cost<br>Ratio<br>(%) | Risk<br>Index |            | Total<br>Assets<br>(\$ Mil) | Avg Daily<br>Trading<br>Volume<br>(Thous) | Portfolio (%) |       |      |       | % of<br>Port in<br>Foreign<br>Issues | Port<br>Turnover<br>Ratio<br>(%) | Number<br>of<br>Hldgs | % of<br>Port in<br>Top 10<br>Hldgs | Exp<br>Ratio<br>(%) |      |
|----------------------------------|-----------------|------------------------------------------------|----------------------|-------|-------|------|--------|------------------------------------------|------|------------------------------------------|----------------------------|------------------|-----------------|--------------|------------------------------|---------------|------------|-----------------------------|-------------------------------------------|---------------|-------|------|-------|--------------------------------------|----------------------------------|-----------------------|------------------------------------|---------------------|------|
|                                  |                 |                                                | YTD                  | 2014  | 2013  | 2012 | 2011   | 2010                                     | NAV  |                                          |                            | Market           | Bull*<br>Market |              |                              | Bear*<br>Mkt  | Cat<br>(X) |                             |                                           | Total<br>(X)  | Stock | Bond | Other |                                      |                                  |                       |                                    |                     | Cash |
|                                  |                 |                                                |                      |       |       |      |        |                                          |      |                                          |                            |                  |                 |              |                              |               |            |                             |                                           |               |       |      |       |                                      |                                  |                       |                                    |                     |      |
| Overall Five-Year Top Performers |                 |                                                |                      |       |       |      |        |                                          |      |                                          |                            |                  |                 |              |                              |               |            |                             |                                           |               |       |      |       |                                      |                                  |                       |                                    |                     |      |
| I                                |                 | SPDR S&P Biotech ETF (XBI)                     | 35.8                 | 44.7  | 48.5  | 32.9 | 5.3    | 17.6                                     | 37.8 | 37.8                                     | 42.7                       | 65.3             | 454.3           | (22.2)       | 0.7                          | 0.3           | 1.99       | 3.05                        | 2,713                                     | 1,196         | 100   | 0    | 0     | 0                                    | 1.1                              | 86                    | 104                                | 12                  | 0.35 |
| I                                |                 | iShares Nasdaq Biotechnology (IBB)             | 21.6                 | 34.1  | 65.5  | 32.0 | 11.9   | 14.9                                     | 37.0 | 37.0                                     | 41.9                       | 43.8             | 494.1           | (27.3)       | 0.0                          | 0.0           | 1.37       | 2.09                        | 9,044                                     | 1,677         | 100   | 0    | 0     | 0                                    | 2.8                              | 33                    | 146                                | 58                  | 0.48 |
| I                                |                 | PowerShares Dynamic Pharmaceuticals ETF (PJP)  | 18.1                 | 28.1  | 55.6  | 24.7 | 19.8   | 27.8                                     | 35.5 | 35.5                                     | 35.4                       | 32.1             | 525.2           | (28.1)       | 2.5                          | 0.7           | 0.96       | 1.47                        | 2,021                                     | 140           | 100   | 0    | 0     | (0)                                  | 4.9                              | 47                    | 24                                 | 48                  | 0.58 |
| I                                |                 | First Trust NYSE Arca Biotech ETF (FBT)        | 21.7                 | 47.6  | 50.1  | 40.9 | (16.4) | 36.9                                     | 32.1 | 32.1                                     | 41.5                       | 50.8             | 584.4           | (29.7)       | 0.1                          | 0.0           | 1.44       | 2.22                        | 3,596                                     | 136           | 100   | 0    | 0     | 0                                    | 2.9                              | 58                    | 31                                 | 38                  | 0.58 |
| I                                |                 | SPDR S&P Pharmaceuticals ETF (XPH)             | 15.8                 | 29.5  | 60.7  | 11.0 | 12.8   | 22.3                                     | 29.4 | 29.3                                     | 32.1                       | 26.9             | 457.9           | (24.5)       | 0.6                          | 1.1           | 1.17       | 1.80                        | 1,135                                     | 85            | 100   | 0    | 0     | 0                                    | 3.0                              | 68                    | 40                                 | 31                  | 0.35 |
| I                                |                 | iShares US Pharmaceuticals (IHE)               | 15.9                 | 29.8  | 40.5  | 13.4 | 21.2   | 12.6                                     | 27.9 | 27.9                                     | 28.1                       | 30.3             | 398.1           | (29.2)       | 0.8                          | 0.4           | 0.90       | 1.36                        | 1,161                                     | 52            | 100   | 0    | 0     | 0                                    | 6.9                              | 31                    | 40                                 | 59                  | 0.45 |
| I                                |                 | PowerShares Dynamic Biotech & Genome ETF (PBE) | 16.6                 | 36.4  | 61.7  | 14.0 | (8.2)  | 31.1                                     | 27.8 | 27.8                                     | 36.2                       | 33.6             | 373.4           | (36.6)       | 0.3                          | 0.1           | 1.45       | 2.22                        | 560                                       | 49            | 100   | 0    | 0     | 0                                    | 0.0                              | 95                    | 31                                 | 47                  | 0.59 |
| I                                |                 | First Trust Health Care AlphaDEX ETF (FXH)     | 14.2                 | 25.4  | 47.5  | 20.8 | 5.8    | 19.0                                     | 26.0 | 26.0                                     | 30.7                       | 29.2             | 423.7           | (35.5)       | 0.0                          | 0.1           | 0.88       | 1.34                        | 4,133                                     | 414           | 100   | 0    | 0     | 0                                    | 4.8                              | 81                    | 74                                 | 26                  | 0.66 |
| I                                |                 | iShares US Healthcare Providers (IHF)          | 20.9                 | 27.2  | 36.7  | 17.3 | 9.5    | 11.3                                     | 26.0 | 25.9                                     | 30.6                       | 39.2             | 383.3           | (49.3)       | 0.1                          | 0.1           | 0.86       | 1.32                        | 1,029                                     | 159           | 100   | 0    | 0     | 0                                    | 0.4                              | 14                    | 52                                 | 58                  | 0.45 |
| I                                |                 | Guggenheim S&P 500 Eq Weight HC ETF (RYH)      | 12.2                 | 29.8  | 40.8  | 20.5 | 6.4    | 10.8                                     | 25.4 | 25.4                                     | 29.9                       | 29.8             | 347.6           | (35.6)       | 0.4                          | 0.2           | 0.70       | 1.08                        | 798                                       | 43            | 100   | 0    | 0     | 0                                    | 1.8                              | 23                    | 56                                 | 20                  | 0.40 |
| Large-Cap Stock Category Average |                 |                                                | 0.9                  | 12.9  | 32.9  | 15.0 | 2.5    | 16.0                                     | 17.2 | 17.1                                     | 17.1                       | 6.7              | 233.3           | (50.6)       | 1.7                          | 0.6           | 1.00       | 1.03                        | 4,023                                     | 1,073         | 100   | 0    | 0     | 0                                    | 2.4                              | 27                    | 446                                | 26                  | 0.39 |
| I                                |                 | First Trust US IPO ETF (FPX)                   | 8.6                  | 11.9  | 48.0  | 30.0 | 3.1    | 18.3                                     | 24.9 | 24.8                                     | 27.2                       | 14.0             | 371.0           | (51.4)       | 0.6                          | 0.3           | 1.24       | 1.28                        | 774                                       | 114           | 100   | 0    | 0     | 0                                    | 8.4                              | 46                    | 101                                | 45                  | 0.60 |
| I                                |                 | PowerShares QQQ ETF (QQQ)                      | 4.3                  | 19.1  | 36.6  | 18.1 | 3.4    | 19.9                                     | 21.5 | 21.5                                     | 20.2                       | 15.3             | 315.4           | (49.7)       | 1.1                          | 0.6           | 1.15       | 1.18                        | 38,792                                    | 26,229        | 100   | 0    | 0     | 0                                    | 4.5                              | 5                     | 108                                | 47                  | 0.20 |
| I                                |                 | Guggenheim S&P 500 Pure Growth ETF (RPG)       | 2.5                  | 13.9  | 43.3  | 15.0 | 0.4    | 27.1                                     | 21.2 | 21.2                                     | 20.7                       | 5.7              | 323.7           | (49.2)       | 0.6                          | 0.3           | 1.15       | 1.19                        | 2,152                                     | 106           | 100   | 0    | 0     | 0                                    | 4.7                              | 46                    | 106                                | 20                  | 0.35 |
| I                                |                 | PowerShares Buyback Achievers ETF (PKW)        | 1.7                  | 11.6  | 45.6  | 13.8 | 10.0   | 18.0                                     | 20.5 | 20.4                                     | 20.4                       | 9.0              | 289.8           | (49.2)       | 0.5                          | 0.3           | 1.11       | 1.14                        | 2,899                                     | 230           | 100   | 0    | 0     | 0                                    | 0.2                              | 68                    | 212                                | 35                  | 0.68 |
| I                                |                 | Fidelity Nasdaq Composite Tr Stk ETF (ONEQ)    | 5.8                  | 14.6  | 39.7  | 17.2 | (1.0)  | 17.8                                     | 20.0 | 20.0                                     | 20.6                       | 14.4             | 283.9           | (51.1)       | 0.9                          | 0.5           | 1.11       | 1.14                        | 587                                       | 18            | 100   | 0    | 0     | 0                                    | 6.1                              | 7                     | 1,930                              | 32                  | 0.21 |
| Mid-Cap Stock Category Average   |                 |                                                | 2.7                  | 10.0  | 35.6  | 15.8 | (0.7)  | 24.3                                     | 17.3 | 17.2                                     | 18.3                       | 5.5              | 263.7           | (52.8)       | 1.7                          | 0.5           | 1.00       | 1.17                        | 1,975                                     | 126           | 99    | 0    | 1     | 0                                    | 2.6                              | 61                    | 357                                | 18                  | 0.40 |
| I                                |                 | Guggenheim Spin-Off ETF (CSD)                  | 2.3                  | 1.4   | 51.8  | 27.0 | 3.8    | 21.9                                     | 20.4 | 20.1                                     | 20.9                       | 0.6              | 366.6           | (63.0)       | 1.6                          | 0.3           | 1.30       | 1.52                        | 519                                       | 41            | 99    | 0    | 1     | 0                                    | 12.3                             | 81                    | 40                                 | 46                  | 0.66 |
| I                                |                 | iShares Morningstar Mid-Cap (JKG)              | 2.9                  | 15.6  | 32.5  | 17.7 | 2.1    | 26.1                                     | 19.7 | 19.6                                     | 19.6                       | 8.6              | 296.9           | (52.5)       | 1.4                          | 0.4           | 0.92       | 1.08                        | 528                                       | 11            | 100   | 0    | 0     | 0                                    | 0.4                              | 50                    | 218                                | 10                  | 0.25 |
| I                                |                 | PowerShares DWA Momentum ETF (PDP)             | 5.2                  | 12.1  | 31.8  | 17.9 | 1.8    | 26.4                                     | 19.0 | 19.0                                     | 18.3                       | 10.8             | 258.7           | (55.5)       | 0.4                          | 0.2           | 0.87       | 1.02                        | 2,002                                     | 170           | 100   | 0    | 0     | 0                                    | 1.9                              | 73                    | 107                                | 24                  | 0.65 |
| I                                |                 | Guggenheim S&P MidCap 400 Pure Gr ETF (RFG)    | 8.8                  | (0.3) | 35.7  | 16.9 | 0.4    | 34.7                                     | 19.0 | 19.0                                     | 17.0                       | 6.1              | 328.6           | (46.9)       | 0.6                          | 0.3           | 1.17       | 1.36                        | 766                                       | 30            | 99    | 0    | 1     | 0                                    | 0.0                              | 75                    | 88                                 | 22                  | 0.35 |
| I                                |                 | WisdomTree MidCap Earnings ETF (EZM)           | 3.0                  | 8.4   | 40.2  | 17.8 | 1.4    | 25.5                                     | 18.8 | 18.7                                     | 20.8                       | 3.9              | 328.5           | (50.6)       | 1.2                          | 0.5           | 1.10       | 1.27                        | 774                                       | 20            | 100   | 0    | 0     | 0                                    | 0.1                              | —                     | 616                                | 6                   | 0.38 |
| Small-Cap Stock Category Average |                 |                                                | 3.4                  | 5.3   | 39.7  | 17.0 | (1.9)  | 26.5                                     | 17.7 | 17.6                                     | 17.8                       | 4.8              | 295.7           | (53.9)       | 1.3                          | 0.5           | 1.00       | 1.38                        | 1,886                                     | 646           | 99    | 0    | 0     | 0                                    | 1.4                              | 32                    | 656                                | 11                  | 0.30 |
| I                                |                 | SPDR S&P 600 Small Cap Growth ETF (SLYG)       | 7.5                  | 3.7   | 42.5  | 14.4 | 3.5    | 30.2                                     | 20.0 | 20.0                                     | 18.7                       | 9.5              | 330.5           | (54.1)       | 1.0                          | 0.8           | 0.99       | 1.36                        | 560                                       | 14            | 100   | 0    | 0     | 0                                    | 0.0                              | 54                    | 353                                | 9                   | 0.15 |
| I                                |                 | iShares Russell 2000 Growth (IWO)              | 8.8                  | 5.7   | 43.4  | 14.7 | (2.9)  | 29.1                                     | 19.4 | 19.4                                     | 20.3                       | 12.5             | 285.0           | (52.2)       | 0.7                          | 0.3           | 1.08       | 1.49                        | 7,253                                     | 791           | 100   | 0    | 0     | 0                                    | 0.8                              | 30                    | 1,168                              | 4                   | 0.25 |
| I                                |                 | iShares S&P Small-Cap 600 Growth (IJT)         | 7.5                  | 3.7   | 42.6  | 14.5 | 3.5    | 27.8                                     | 19.3 | 19.3                                     | 18.8                       | 9.5              | 291.3           | (51.4)       | 0.9                          | 0.3           | 0.99       | 1.38                        | 3,470                                     | 129           | 100   | 0    | 0     | 0                                    | 0.0                              | 50                    | 355                                | 9                   | 0.25 |
| I                                |                 | Vanguard Small-Cap Growth ETF (VBK)            | 6.6                  | 4.0   | 38.2  | 17.7 | (1.4)  | 30.9                                     | 18.8 | 18.8                                     | 18.1                       | 6.4              | 296.9           | (53.4)       | 1.0                          | 0.3           | 0.93       | 1.28                        | 4,734                                     | 124           | 100   | 0    | 0     | 0                                    | 1.2                              | 26                    | 742                                | 6                   | 0.09 |
| I                                |                 | SPDR S&P 600 Small Cap ETF (SLY)               | 4.1                  | 5.6   | 41.0  | 16.2 | 0.9    | 27.4                                     | 18.6 | 18.6                                     | 18.6                       | 6.6              | 307.6           | (53.4)       | 1.3                          | 1.0           | 0.98       | 1.35                        | 411                                       | 12            | 100   | 0    | 0     | 0                                    | 0.3                              | 18                    | 601                                | 5                   | 0.15 |
| Micro-Cap Stock Category Average |                 |                                                | 4.3                  | 1.9   | 45.0  | 19.0 | (11.9) | 25.4                                     | 16.2 | 16.1                                     | 18.2                       | 5.1              | 224.3           | (58.7)       | 1.7                          | 0.5           | 1.00       | 1.50                        | 263                                       | 20            | 98    | 0    | 2     | 0                                    | 3.0                              | 55                    | 716                                | 5                   | 0.66 |
| I                                |                 | Wilshire Micro-Cap ETF (WMCR)                  | 5.4                  | 4.1   | 48.1  | 21.3 | (15.8) | 24.2                                     | 17.6 | 17.2                                     | 19.5                       | 5.9              | 227.8           | (60.8)       | 3.4                          | 0.8           | 0.95       | 1.42                        | 20                                        | 3             | 93    | 0    | 7     | 0                                    | 0.3                              | 29                    | 806                                | 5                   | 0.56 |
| I                                |                 | iShares Micro-Cap (IWC)                        | 6.0                  | 3.5   | 45.4  | 19.4 | (9.5)  | 28.8                                     | 17.3 | 17.3                                     | 19.1                       | 8.3              | 259.2           | (57.5)       | 1.2                          | 0.4           | 1.02       | 1.53                        | 948                                       | 71            | 99    | 0    | 0     | 1                                    | 1.8                              | 26                    | 1,438                              | 3                   | 0.60 |
| Preferred Stock Category Average |                 |                                                | 0.2                  | 11.1  | (1.4) | 15.9 | 0.0    | 14.2                                     | 8.1  | 8.0                                      | 4.2                        | 1.3              | 221.5           | (58.4)       | 5.7                          | 2.1           | 1.00       | 0.59                        | 2,086                                     | 402           | 13    | 8    | 78    | 1                                    | 8.8                              | 41                    | 133                                | 25                  | 0.50 |
| I                                |                 | PowerShares Financial Preferred ETF (PGF)      | 2.4                  | 14.0  | (0.9) | 20.7 | (1.6)  | 16.5                                     | 9.3  | 9.2                                      | 6.6                        | 5.7              | 280.3           | (62.5)       | 5.9                          | 2.5           | 0.75       | 0.44                        | 1,422                                     | 210           | 22    | 0    | 78    | (0)                                  | 14.6                             | 9                     | 88                                 | 33                  | 0.63 |



Table 1. Top ETFs Over Five Years (con't)

Data as of 6/30/2015.

| Index<br>Enhanced<br>ETN | ETF Name (Ticker)                              | NAV Total Return (%) |        |        |        |        |       | 5-Year<br>Annualized<br>Total Return (%) |        | 3-Yr<br>Ann'l NAV<br>Total<br>Return (%) | 12-Mo<br>NAV<br>Return (%) | Total Return (%) |              | Yield<br>(%) | Tax-<br>Cost<br>Ratio<br>(%) | Risk<br>Index |      | Total<br>Assets<br>(\$ Mil) | Avg Daily<br>Trading<br>Volume<br>(Thous) | Portfolio (%) |      |                 |              | % of<br>Port in<br>Foreign<br>Issues | Port<br>Turnover<br>Ratio<br>(%) | Number<br>of<br>Hldgs | % of<br>Port in<br>Top 10<br>Hldgs | Exp<br>Ratio<br>(%) |
|--------------------------|------------------------------------------------|----------------------|--------|--------|--------|--------|-------|------------------------------------------|--------|------------------------------------------|----------------------------|------------------|--------------|--------------|------------------------------|---------------|------|-----------------------------|-------------------------------------------|---------------|------|-----------------|--------------|--------------------------------------|----------------------------------|-----------------------|------------------------------------|---------------------|
|                          |                                                |                      |        |        |        |        |       |                                          |        |                                          |                            | Cat<br>(X)       | Total<br>(X) |              |                              | Stock         | Bond |                             |                                           | Other         | Cash |                 |              |                                      |                                  |                       |                                    |                     |
|                          |                                                | YTD                  | 2014   | 2013   | 2012   | 2011   | 2010  | NAV                                      | Market |                                          |                            |                  |              |              |                              |               |      |                             |                                           |               |      | Bull*<br>Market | Bear*<br>Mkt |                                      |                                  |                       |                                    |                     |
|                          | Industrials Sector Category Average            | 0.2                  | 5.2    | 34.4   | 17.4   | (8.2)  | 20.4  | 12.9                                     | 12.9   | 15.9                                     | (0.4)                      | 203.8            | (53.4)       | 1.5          | 0.6                          | 1.00          | 1.35 | 562                         | 346                                       | 99            | 0    | 0               | 0            | 28.7                                 | 27                               | 97                    | 39                                 | 0.51                |
| I                        | iShares US Aerospace & Defense (ITA)           | 4.5                  | 9.9    | 57.1   | 14.1   | 5.0    | 16.5  | 20.8                                     | 20.8   | 24.9                                     | 11.6                       | 301.9            | (53.8)       | 1.1          | 0.4                          | 0.91          | 1.22 | 530                         | 35                                        | 100           | 0    | 0               | 0            | 0.0                                  | 15                               | 37                    | 55                                 | 0.44                |
| I                        | Vanguard Industrials ETF (VIS)                 | (2.0)                | 8.5    | 41.9   | 17.1   | (2.2)  | 27.1  | 17.4                                     | 17.4   | 18.1                                     | 2.0                        | 268.7            | (58.2)       | 1.6          | 0.5                          | 0.90          | 1.20 | 2,096                       | 81                                        | 100           | 0    | 0               | 0            | 0.3                                  | 5                                | 355                   | 38                                 | 0.12                |
|                          | Natural Resources Sector Category Average      | (2.0)                | (7.0)  | 6.7    | 11.1   | (18.2) | 18.8  | 6.4                                      | 6.5    | 2.0                                      | (13.6)                     | 138.8            | (56.4)       | 2.3          | 0.7                          | 1.00          | 1.77 | 402                         | 172                                       | 99            | 0    | 1               | 1            | 46.4                                 | 22                               | 84                    | 49                                 | 0.53                |
| I                        | Vanguard Materials ETF (VAW)                   | 0.1                  | 5.9    | 24.9   | 17.3   | (9.4)  | 24.3  | 14.6                                     | 14.6   | 13.4                                     | (2.1)                      | 213.1            | (56.0)       | 1.8          | 0.6                          | 0.71          | 1.26 | 1,277                       | 44                                        | 100           | 0    | 0               | 0            | 0.6                                  | 4                                | 125                   | 48                                 | 0.12                |
| I                        | Materials Select Sector SPDR ETF (XLB)         | 0.4                  | 7.3    | 25.8   | 14.8   | (11.0) | 20.4  | 14.1                                     | 14.1   | 13.6                                     | (0.7)                      | 190.9            | (54.2)       | 2.0          | 0.9                          | 0.71          | 1.25 | 2,578                       | 3,296                                     | 100           | 0    | 0               | 0            | 0.0                                  | 7                                | 30                    | 64                                 | 0.15                |
|                          | Precious Metals Sector Category Average        | (6.7)                | (14.6) | (49.6) | (11.5) | (30.1) | 44.8  | (17.4)                                   | (17.4) | (24.8)                                   | (37.3)                     | (38.9)           | (32.9)       | 0.8          | 0.4                          | 1.00          | 4.17 | 732                         | 3,389                                     | 99            | 0    | 0               | 0            | 89.6                                 | 32                               | 37                    | 61                                 | 0.58                |
| I                        | Market Vectors Gold Miners ETF (GDX)           | (3.6)                | (12.3) | (53.9) | (9.1)  | (15.9) | 34.0  | (18.8)                                   | (18.7) | (25.9)                                   | (32.3)                     | (44.5)           | (32.9)       | 0.7          | 0.4                          | 0.99          | 4.13 | 6,046                       | 30,394                                    | 100           | 0    | 0               | 0            | 86.5                                 | 18                               | 46                    | 54                                 | 0.53                |
|                          | Real Estate Sector Category Average            | (5.4)                | 27.6   | 1.8    | 19.4   | 6.6    | 26.8  | 13.1                                     | 13.0   | 8.2                                      | 2.5                        | 271.6            | (63.2)       | 4.6          | 1.8                          | 1.00          | 1.54 | 1,972                       | 899                                       | 97(296)       | 0    | 299             | 3.1          | 18                                   | 91                               | 422                   | 0.41                               |                     |
| I                        | Vanguard REIT ETF (VNQ)                        | (6.2)                | 30.3   | 2.4    | 17.7   | 8.6    | 28.4  | 14.2                                     | 14.2   | 8.6                                      | 3.8                        | 307.0            | (64.4)       | 4.1          | 1.4                          | 1.01          | 1.55 | 23,802                      | 4,601                                     | 100           | 0    | 0               | 0            | 0.0                                  | 8                                | 148                   | 37                                 | 0.12                |
| I                        | SPDR Dow Jones REIT ETF (RWR)                  | (5.9)                | 31.7   | 1.0    | 16.8   | 9.1    | 27.8  | 14.1                                     | 14.2   | 8.4                                      | 4.9                        | 308.0            | (66.5)       | 3.3          | 1.3                          | 1.01          | 1.56 | 2,863                       | 380                                       | 100           | 0    | 0               | 0            | 0.0                                  | 6                                | 93                    | 44                                 | 0.25                |
|                          | Real Estate Global Sector Cat Average          | 1.0                  | 8.8    | 4.4    | 34.5   | (12.3) | 17.6  | 11.3                                     | 11.5   | 9.7                                      | (0.2)                      | 190.5            | (67.4)       | 3.4          | 1.7                          | 1.00          | 1.42 | 900                         | 92                                        | 98            | 0    | 2               | 1            | 80.6                                 | 13                               | 224                   | 33                                 | 0.50                |
| I                        | SPDR Dow Jones Global Real Estate ETF (RWO)    | (2.9)                | 19.1   | 2.9    | 25.1   | (2.7)  | 24.1  | 12.9                                     | 13.1   | 8.9                                      | 1.3                        | 237.8            | —            | 3.0          | 1.5                          | 0.94          | 1.33 | 1,915                       | 212                                       | 98            | 0    | 1               | 1            | 42.7                                 | 7                                | 226                   | 28                                 | 0.50                |
| I                        | SPDR Dow Jones International RelEst ETF (RWX)  | 1.3                  | 5.8    | 5.1    | 36.4   | (14.1) | 21.1  | 11.8                                     | 12.1   | 9.7                                      | (2.7)                      | 185.2            | (66.5)       | 3.0          | 1.9                          | 0.98          | 1.39 | 4,968                       | 418                                       | 97            | 0    | 2               | 1            | 97.0                                 | 8                                | 134                   | 40                                 | 0.59                |
|                          | Technology Sector Category Average             | 4.8                  | 14.0   | 35.1   | 12.0   | (7.3)  | 20.2  | 16.8                                     | 16.8   | 18.5                                     | 10.1                       | 256.2            | (52.1)       | 0.8          | 0.3                          | 1.00          | 1.50 | 1,203                       | 490                                       | 100           | 0    | 0               | 0            | 16.5                                 | 39                               | 91                    | 44                                 | 0.51                |
| I                        | First Trust Dow Jones Internet ETF (FDN)       | 9.6                  | 2.4    | 53.4   | 20.9   | (5.7)  | 36.7  | 23.0                                     | 23.0   | 23.9                                     | 12.8                       | 387.9            | (50.6)       | 0.0          | 0.0                          | 1.10          | 1.64 | 2,966                       | 214                                       | 100           | 0    | 0               | 0            | 0.0                                  | 27                               | 42                    | 57                                 | 0.54                |
| I                        | iShares North American Tech-Software (IGV)     | 7.2                  | 13.4   | 30.6   | 16.9   | (7.2)  | 24.5  | 18.5                                     | 18.5   | 17.3                                     | 15.8                       | 248.3            | (46.4)       | 0.2          | 0.1                          | 0.97          | 1.45 | 1,202                       | 147                                       | 100           | 0    | 0               | 0            | 1.1                                  | 13                               | 65                    | 55                                 | 0.48                |
|                          | Utilities Sector Category Average              | (7.7)                | 18.7   | 15.7   | 5.4    | 4.6    | 3.7   | 9.6                                      | 9.7    | 8.5                                      | (5.1)                      | 93.1             | (39.3)       | 3.4          | 1.2                          | 1.00          | 1.44 | 646                         | 1,007                                     | 100           | 0    | 0               | 0            | 23.9                                 | 24                               | 61                    | 45                                 | 0.41                |
| I                        | Vanguard Utilities ETF (VPU)                   | (10.7)               | 26.9   | 14.9   | 2.0    | 18.9   | 6.9   | 12.5                                     | 12.5   | 8.5                                      | (3.8)                      | 118.2            | (38.0)       | 3.7          | 1.3                          | 1.09          | 1.57 | 1,673                       | 107                                       | 100           | 0    | 0               | 0            | 0.0                                  | 7                                | 82                    | 48                                 | 0.12                |
| I                        | iShares US Utilities (IDU)                     | (10.9)               | 27.4   | 14.7   | 1.3    | 18.6   | 7.3   | 12.4                                     | 12.4   | 8.3                                      | (3.7)                      | 118.0            | (39.7)       | 3.6          | 1.0                          | 1.09          | 1.57 | 544                         | 167                                       | 100           | 0    | 0               | 0            | 0.0                                  | 8                                | 61                    | 50                                 | 0.45                |
|                          | Commodities: Agriculture Category Average      | (5.0)                | (4.2)  | (11.9) | (4.0)  | (11.6) | 33.4  | (0.5)                                    | (0.6)  | (8.3)                                    | (16.6)                     | 5.2              | (28.3)       | 0.0          | 0.0                          | 1.00          | 2.20 | 55                          | 37                                        | 12            | 0    | 85              | 3            | 11.1                                 | 0                                | 16                    | 88                                 | 1.01                |
| I                        | N ELEMENTS Rogers Intl Cmdty Agri TR ETN (RJA) | (1.2)                | (7.6)  | (11.9) | 1.0    | (16.0) | 35.2  | 0.8                                      | 0.8    | (6.5)                                    | (11.5)                     | 8.9              | (33.6)       | 0.0          | 0.0                          | 0.77          | 1.69 | 161                         | 92                                        | —             | —    | —               | —            | —                                    | 0                                | —                     | —                                  | 0.75                |
|                          | Commodities: Energy Category Average           | (3.7)                | (41.2) | 4.1    | (7.8)  | (7.0)  | (6.4) | (10.7)                                   | (10.7) | (16.1)                                   | (46.6)                     | (21.1)           | (56.9)       | 0.0          | 0.0                          | 1.00          | 3.46 | 287                         | 6,838                                     | 0             | 0    | 61              | 39           | 0.0                                  | 5                                | 16                    | 60                                 | 0.89                |
| I                        | PowerShares DB Oil ETF (DBO)                   | (5.5)                | (44.0) | 6.6    | (9.0)  | 1.3    | 2.5   | (9.3)                                    | (9.3)  | (15.9)                                   | (52.3)                     | (19.7)           | (43.5)       | 0.0          | 0.0                          | 0.79          | 2.75 | 581                         | 233                                       | 0             | 0    | 107             | (7)          | 0.0                                  | —                                | 14                    | 107                                | 0.75                |
|                          | Commodities: Precious Metals Cat Average       | (3.6)                | (9.7)  | (27.9) | 6.4    | (5.9)  | 53.6  | (4.7)                                    | (4.6)  | (13.2)                                   | (18.1)                     | 3.7              | 6.9          | 1.0          | 0.0                          | 1.00          | 2.44 | 1,481                       | 534                                       | 0             | 0    | 103             | (3)          | 0.0                                  | 0                                | 4                     | 103                                | 0.67                |
| I                        | iShares Gold Trust (IAU)                       | (2.5)                | (0.4)  | (27.9) | 8.4    | 8.7    | 27.9  | (1.5)                                    | (1.4)  | (10.1)                                   | (11.2)                     | 22.2             | 18.2         | 0.0          | 0.0                          | 0.77          | 1.88 | 6,316                       | 2,298                                     | 0             | 0    | 100             | 0            | 0.0                                  | 0                                | 1                     | 100                                | 0.25                |
|                          | Commodities: Miscellaneous Category Average    | (6.2)                | (13.9) | (10.9) | (0.8)  | (17.4) | 15.9  | (6.4)                                    | (6.2)  | (9.9)                                    | (23.6)                     | 1.3              | (48.7)       | 0.0          | 0.0                          | 1.00          | 2.09 | 188                         | 75                                        | 9             | (1)  | 55              | 37           | 1.4                                  | 0                                | 17                    | 64                                 | 0.78                |
| I                        | N ELEMENTS Rogers Intl Cmdty TR ETN (RJI)      | (1.3)                | (22.8) | (5.3)  | 1.2    | (7.5)  | 18.1  | (2.4)                                    | (2.3)  | (8.2)                                    | (27.5)                     | 9.7              | (45.7)       | 0.0          | 0.0                          | 0.71          | 1.47 | 549                         | 257                                       | —             | —    | —               | —            | —                                    | 0                                | —                     | —                                  | 0.75                |
|                          | Balanced Category Average                      | 0.1                  | 5.2    | 9.1    | 9.7    | 0.9    | 9.5   | 7.4                                      | 7.4    | 6.2                                      | (0.8)                      | 101.7            | —            | 3.8          | 1.3                          | 1.00          | 0.60 | 254                         | 51                                        | 43            | 34   | 2               | 20           | 17.6                                 | 21                               | 69                    | 69                                 | 0.86                |
| I                        | PowerShares CEF Income Composite ETF (PCEF)    | 0.7                  | 5.1    | 4.2    | 15.8   | 0.6    | —     | 7.3                                      | 7.3    | 5.5                                      | (3.2)                      | —                | —            | 8.4          | 3.2                          | 1.28          | 0.76 | 664                         | 154                                       | 28            | 71   | 4               | (4)          | 29.5                                 | —                                | 147                   | 24                                 | 1.88                |
|                          | Balanced: Global Category Average              | (1.4)                | 1.8    | 5.3    | 6.9    | (2.3)  | 5.8   | 4.7                                      | 4.7    | 4.1                                      | (5.3)                      | 112.1            | —            | 2.3          | 0.9                          | 1.00          | 0.73 | 118                         | 22                                        | 50            | 33   | 5               | 11           | 31.6                                 | 53                               | 52                    | 69                                 | 0.92                |
| I                        | iShares Core Growth Allocation (AOR)           | 1.6                  | 6.2    | 15.9   | 11.4   | 1.2    | 11.1  | 10.1                                     | 10.1   | 9.8                                      | 2.5                        | 112.1            | —            | 2.1          | 0.6                          | 0.89          | 0.66 | 465                         | 81                                        | 60            | 34   | 1               | 5            | 34.3                                 | 12                               | 10                    | 100                                | 0.24                |
|                          | Global Stock Category Average                  | 1.0                  | 3.6    | 20.4   | 13.7   | (5.5)  | 8.8   | 10.2                                     | 10.3   | 11.1                                     | (3.4)                      | 150.0            | (56.5)       | 2.7          | 1.2                          | 1.00          | 1.11 | 556                         | 65                                        | 97            | 0    | 1               | 1            | 51.6                                 | 13                               | 611                   | 24                                 | 0.56                |
| I                        | Vanguard Total World Stock ETF (VT)            | 3.6                  | 4.     |        |        |        |       |                                          |        |                                          |                            |                  |              |              |                              |               |      |                             |                                           |               |      |                 |              |                                      |                                  |                       |                                    |                     |

Table 1. Top ETFs Over Five Years (con't)

Data as of 6/30/2015.

| Index<br>Enhanced<br>ETF                                                                                                                                                                                                                           | ETF Name (Ticker)                                      | NAV Total Return (%) |              |               |             |              |             | 5-Year<br>Annualized<br>Total Return (%) |              | 3-Yr<br>Ann'l NAV<br>Total<br>Return (%) | 12-Mo<br>NAV<br>Return (%) | Total Return (%) |               | Yield<br>(%) | Tax-<br>Cost<br>Ratio<br>(%) | Risk<br>Index |              | Total<br>Assets<br>(\$ Mil) | Avg Daily<br>Trading<br>Volume<br>(Thous) | Portfolio (%)         |            |            |             | % of<br>Port in<br>Foreign<br>Issues | Port<br>Turnover<br>Ratio<br>(%) | Number<br>of<br>Hldgs | % of<br>Top 10<br>Hldgs | Exp<br>Ratio<br>(%) |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|----------------------|--------------|---------------|-------------|--------------|-------------|------------------------------------------|--------------|------------------------------------------|----------------------------|------------------|---------------|--------------|------------------------------|---------------|--------------|-----------------------------|-------------------------------------------|-----------------------|------------|------------|-------------|--------------------------------------|----------------------------------|-----------------------|-------------------------|---------------------|
|                                                                                                                                                                                                                                                    |                                                        | YTD                  | 2014         | 2013          | 2012        | 2011         | 2010        | NAV                                      | Market       |                                          |                            | Bull*            | Bear*         |              |                              | Cat<br>(X)    | Total<br>(X) |                             |                                           | Stock Bond Other Cash |            |            |             |                                      |                                  |                       |                         |                     |
|                                                                                                                                                                                                                                                    |                                                        |                      |              |               |             |              |             |                                          |              |                                          |                            | Market           | Mkt           |              |                              |               |              |                             |                                           |                       |            |            |             |                                      |                                  |                       |                         |                     |
|                                                                                                                                                                                                                                                    | <b>General Bond: Inter-Term Cat Average</b>            | <b>0.2</b>           | <b>5.6</b>   | <b>(1.2)</b>  | <b>7.9</b>  | <b>6.9</b>   | <b>7.8</b>  | <b>4.0</b>                               | <b>3.9</b>   | <b>2.8</b>                               | <b>1.3</b>                 | <b>41.4</b>      | <b>3.4</b>    | <b>2.4</b>   | <b>1.0</b>                   | <b>1.00</b>   | <b>0.40</b>  | <b>1,956</b>                | <b>184</b>                                | <b>(0)</b>            | <b>87</b>  | <b>0</b>   | <b>13</b>   | <b>33.7</b>                          | <b>92</b>                        | <b>1,066</b>          | <b>234</b>              | <b>0.23</b>         |
| I                                                                                                                                                                                                                                                  | Vanguard Intermediate-Term Corp Bd ETF (VCIT)          | 0.4                  | 7.5          | (1.8)         | 11.4        | 7.9          | 10.6        | 5.7                                      | 5.7          | 3.8                                      | 1.8                        | —                | —             | 3.2          | 1.4                          | 1.25          | 0.51         | 5,342                       | 466                                       | 0                     | 99         | 0          | 1           | 15.2                                 | 65                               | 1,633                 | 4                       | 0.12                |
| I                                                                                                                                                                                                                                                  | iShares Core US Credit Bond (CRED)                     | (0.9)                | 7.4          | (2.3)         | 9.1         | 8.1          | 8.4         | 4.7                                      | 4.6          | 2.8                                      | 0.7                        | 55.1             | (3.3)         | 3.3          | 1.4                          | 1.22          | 0.50         | 891                         | 119                                       | 0                     | 98         | 0          | 2           | 30.3                                 | 10                               | 2,497                 | 3                       | 0.15                |
|                                                                                                                                                                                                                                                    | <b>General Bond: Long-Term Category Average</b>        | <b>(2.1)</b>         | <b>10.9</b>  | <b>(4.5)</b>  | <b>10.9</b> | <b>15.4</b>  | <b>10.2</b> | <b>6.4</b>                               | <b>6.2</b>   | <b>2.8</b>                               | <b>0.5</b>                 | <b>65.1</b>      | <b>(1.0)</b>  | <b>3.4</b>   | <b>1.5</b>                   | <b>1.00</b>   | <b>0.75</b>  | <b>2,240</b>                | <b>357</b>                                | <b>0</b>              | <b>98</b>  | <b>0</b>   | <b>2</b>    | <b>15.7</b>                          | <b>26</b>                        | <b>924</b>            | <b>10</b>               | <b>0.16</b>         |
| I                                                                                                                                                                                                                                                  | Vanguard Long-Term Corporate Bond ETF (VCLT)           | (4.7)                | 16.7         | (5.9)         | 12.3        | 15.9         | 11.2        | 7.0                                      | 6.7          | 3.7                                      | (0.4)                      | —                | —             | 4.6          | 1.8                          | 1.33          | 0.99         | 945                         | 245                                       | 0                     | 100        | 0          | 0           | 13.1                                 | 54                               | 1,572                 | 5                       | 0.12                |
| I                                                                                                                                                                                                                                                  | Vanguard Long-Term Bond ETF (BLV)                      | (4.6)                | 19.9         | (9.0)         | 8.5         | 22.2         | 10.4        | 6.6                                      | 6.4          | 2.4                                      | 2.0                        | 68.2             | 2.3           | 4.1          | 1.8                          | 1.39          | 1.03         | 1,187                       | 134                                       | 0                     | 100        | 0          | 0           | 13.4                                 | 39                               | 1,979                 | 17                      | 0.10                |
|                                                                                                                                                                                                                                                    | <b>Convertible Category Average</b>                    | <b>2.2</b>           | <b>7.5</b>   | <b>20.8</b>   | <b>15.2</b> | <b>(6.6)</b> | <b>14.0</b> | <b>10.8</b>                              | <b>10.8</b>  | <b>13.3</b>                              | <b>1.2</b>                 | <b>—</b>         | <b>—</b>      | <b>4.4</b>   | <b>1.9</b>                   | <b>1.00</b>   | <b>0.78</b>  | <b>1,023</b>                | <b>202</b>                                | <b>5</b>              | <b>5</b>   | <b>90</b>  | <b>0</b>    | <b>3.9</b>                           | <b>40</b>                        | <b>102</b>            | <b>26</b>               | <b>0.32</b>         |
| I                                                                                                                                                                                                                                                  | SPDR Barclays Convertible Secs ETF (CWB)               | 2.6                  | 7.5          | 20.8          | 15.2        | (6.6)        | 14.0        | 10.8                                     | 10.8         | 13.3                                     | 1.2                        | —                | —             | 4.4          | 1.9                          | 1.00          | 0.78         | 3,045                       | 601                                       | 5                     | 5          | 90         | 0           | 3.9                                  | 40                               | 102                   | 26                      | 0.40                |
|                                                                                                                                                                                                                                                    | <b>Corporate Bond: High-Yield Category Average</b>     | <b>1.7</b>           | <b>0.8</b>   | <b>6.5</b>    | <b>14.5</b> | <b>4.6</b>   | <b>11.9</b> | <b>7.3</b>                               | <b>7.4</b>   | <b>5.5</b>                               | <b>(1.6)</b>               | <b>108.4</b>     | <b>(24.1)</b> | <b>4.8</b>   | <b>2.0</b>                   | <b>1.00</b>   | <b>0.52</b>  | <b>1,278</b>                | <b>703</b>                                | <b>0</b>              | <b>83</b>  | <b>3</b>   | <b>14</b>   | <b>27.2</b>                          | <b>26</b>                        | <b>305</b>            | <b>162</b>              | <b>0.50</b>         |
| I                                                                                                                                                                                                                                                  | SPDR Barclays High Yield Bond ETF (JNK)                | 1.7                  | 1.1          | 5.9           | 14.3        | 4.7          | 14.1        | 7.7                                      | 7.8          | 5.5                                      | (2.5)                      | 129.7            | —             | 5.9          | 2.5                          | 1.09          | 0.56         | 9,721                       | 9,112                                     | 0                     | 99         | 0          | 1           | 21.8                                 | 30                               | 802                   | 5                       | 0.40                |
|                                                                                                                                                                                                                                                    | <b>Inflation-Protected Bond Category Average</b>       | <b>0.2</b>           | <b>1.3</b>   | <b>(6.9)</b>  | <b>5.7</b>  | <b>12.6</b>  | <b>6.0</b>  | <b>3.1</b>                               | <b>3.1</b>   | <b>(1.2)</b>                             | <b>(2.7)</b>               | <b>36.0</b>      | <b>0.9</b>    | <b>0.7</b>   | <b>0.3</b>                   | <b>1.00</b>   | <b>0.57</b>  | <b>1,648</b>                | <b>80</b>                                 | <b>0</b>              | <b>94</b>  | <b>0</b>   | <b>6</b>    | <b>0.0</b>                           | <b>49</b>                        | <b>20</b>             | <b>95</b>               | <b>0.20</b>         |
| I                                                                                                                                                                                                                                                  | SPDR Barclays TIPS ETF (IPE)                           | 0.0                  | 4.3          | (9.4)         | 7.1         | 13.8         | 6.1         | 3.2                                      | 3.1          | (1.0)                                    | (1.8)                      | 36.3             | 0.9           | 0.8          | 0.5                          | 1.08          | 0.63         | 654                         | 28                                        | 0                     | 100        | 0          | 0           | 0.0                                  | 20                               | 37                    | 41                      | 0.15                |
|                                                                                                                                                                                                                                                    | <b>Gov't Bond: Short-Term Category Average</b>         | <b>0.8</b>           | <b>0.8</b>   | <b>0.1</b>    | <b>0.3</b>  | <b>2.8</b>   | <b>1.3</b>  | <b>0.4</b>                               | <b>0.4</b>   | <b>0.8</b>                               | <b>1.2</b>                 | <b>2.2</b>       | <b>4.7</b>    | <b>0.4</b>   | <b>0.1</b>                   | <b>1.00</b>   | <b>0.11</b>  | <b>1,181</b>                | <b>303</b>                                | <b>0</b>              | <b>67</b>  | <b>7</b>   | <b>25</b>   | <b>0.1</b>                           | <b>125</b>                       | <b>63</b>             | <b>39</b>               | <b>0.22</b>         |
| I                                                                                                                                                                                                                                                  | Vanguard Short-Term Government Bond ETF (VGSH)         | 0.6                  | 0.5          | 0.3           | 0.4         | 1.5          | 2.2         | 0.7                                      | 0.7          | 0.6                                      | 0.8                        | —                | —             | 0.5          | 0.2                          | 0.60          | 0.06         | 611                         | 132                                       | 0                     | 99         | 0          | 2           | 0.0                                  | 64                               | 147                   | 19                      | 0.12                |
|                                                                                                                                                                                                                                                    | <b>Gov't Bond: Intermediate-Term Category Average</b>  | <b>0.8</b>           | <b>7.9</b>   | <b>(5.4)</b>  | <b>4.0</b>  | <b>16.1</b>  | <b>9.1</b>  | <b>4.2</b>                               | <b>4.2</b>   | <b>1.1</b>                               | <b>3.7</b>                 | <b>17.7</b>      | <b>13.6</b>   | <b>1.3</b>   | <b>0.4</b>                   | <b>1.00</b>   | <b>0.63</b>  | <b>702</b>                  | <b>91</b>                                 | <b>0</b>              | <b>85</b>  | <b>42</b>  | <b>(28)</b> | <b>0.1</b>                           | <b>47</b>                        | <b>93</b>             | <b>76</b>               | <b>0.34</b>         |
| I                                                                                                                                                                                                                                                  | iShares 3-7 Year Treasury Bond (IEI)                   | 1.1                  | 3.1          | (2.0)         | 2.1         | 8.1          | 6.5         | 2.6                                      | 2.6          | 1.0                                      | 2.3                        | 20.5             | 14.7          | 1.3          | 0.4                          | 0.50          | 0.31         | 4,932                       | 349                                       | 0                     | 99         | 0          | 1           | 0.0                                  | 58                               | 72                    | 53                      | 0.15                |
|                                                                                                                                                                                                                                                    | <b>Gov't Bond: Long-Term Category Average</b>          | <b>(6.6)</b>         | <b>36.0</b>  | <b>(17.1)</b> | <b>3.8</b>  | <b>46.5</b>  | <b>10.1</b> | <b>7.1</b>                               | <b>7.1</b>   | <b>0.1</b>                               | <b>6.8</b>                 | <b>41.8</b>      | <b>17.0</b>   | <b>1.7</b>   | <b>0.7</b>                   | <b>1.00</b>   | <b>1.68</b>  | <b>902</b>                  | <b>920</b>                                | <b>0</b>              | <b>91</b>  | <b>36</b>  | <b>(26)</b> | <b>0.0</b>                           | <b>40</b>                        | <b>34</b>             | <b>90</b>               | <b>0.41</b>         |
| I                                                                                                                                                                                                                                                  | iShares 20+ Year Treasury Bond (TLT)                   | (5.3)                | 27.4         | (13.9)        | 3.3         | 33.6         | 9.3         | 6.4                                      | 6.2          | 1.0                                      | 6.6                        | 43.5             | 19.8          | 2.8          | 1.2                          | 0.78          | 1.32         | 4,555                       | 10,863                                    | 0                     | 99         | 0          | 1           | 0.0                                  | 32                               | 31                    | 63                      | 0.15                |
|                                                                                                                                                                                                                                                    | <b>Gov't Bond: Other Category Average</b>              | <b>0.5</b>           | <b>0.8</b>   | <b>0.0</b>    | <b>1.4</b>  | <b>4.1</b>   | <b>6.4</b>  | <b>3.4</b>                               | <b>3.3</b>   | <b>1.6</b>                               | <b>(0.1)</b>               | <b>26.9</b>      | <b>7.8</b>    | <b>2.3</b>   | <b>0.7</b>                   | <b>1.00</b>   | <b>0.52</b>  | <b>560</b>                  | <b>46</b>                                 | <b>0</b>              | <b>50</b>  | <b>1</b>   | <b>49</b>   | <b>9.5</b>                           | <b>353</b>                       | <b>466</b>            | <b>74</b>               | <b>0.44</b>         |
| I                                                                                                                                                                                                                                                  | Vanguard Mortgage-Backed Securities ETF (VMBS)         | 0.3                  | 5.8          | (1.3)         | 2.5         | 5.9          | 5.2         | 2.8                                      | 2.8          | 1.9                                      | 2.2                        | —                | —             | 1.4          | 0.6                          | 0.50          | 0.25         | 1,469                       | 188                                       | 0                     | 78         | 0          | 22          | 0.0                                  | 514                              | 1,790                 | 17                      | 0.12                |
|                                                                                                                                                                                                                                                    | <b>Municipal Nat'l Bond: Short-Term Cat Average</b>    | <b>0.1</b>           | <b>0.7</b>   | <b>0.3</b>    | <b>1.5</b>  | <b>4.1</b>   | <b>1.1</b>  | <b>1.4</b>                               | <b>1.3</b>   | <b>0.5</b>                               | <b>0.2</b>                 | <b>9.7</b>       | <b>8.4</b>    | <b>0.7</b>   | <b>0.0</b>                   | <b>1.00</b>   | <b>0.10</b>  | <b>402</b>                  | <b>76</b>                                 | <b>0</b>              | <b>85</b>  | <b>0</b>   | <b>15</b>   | <b>0.0</b>                           | <b>15</b>                        | <b>383</b>            | <b>22</b>               | <b>0.20</b>         |
| I                                                                                                                                                                                                                                                  | SPDR Nuveen Barclays ST Muni Bd ETF (SHM)              | 0.4                  | 0.9          | 0.9           | 1.3         | 3.5          | 1.4         | 1.4                                      | 1.5          | 0.9                                      | 0.5                        | 12.2             | 8.4           | 0.9          | 0.0                          | 1.33          | 0.14         | 2,609                       | 598                                       | 0                     | 98         | 0          | 2           | 0.0                                  | 17                               | 600                   | 10                      | 0.20                |
|                                                                                                                                                                                                                                                    | <b>Municipal Nat'l Bond: Inter-Term Cat Average</b>    | <b>0.1</b>           | <b>7.2</b>   | <b>(2.7)</b>  | <b>5.4</b>  | <b>10.3</b>  | <b>2.5</b>  | <b>3.8</b>                               | <b>3.7</b>   | <b>2.1</b>                               | <b>2.3</b>                 | <b>34.8</b>      | <b>3.6</b>    | <b>2.3</b>   | <b>0.0</b>                   | <b>1.00</b>   | <b>0.43</b>  | <b>915</b>                  | <b>85</b>                                 | <b>0</b>              | <b>95</b>  | <b>0</b>   | <b>5</b>    | <b>0.0</b>                           | <b>14</b>                        | <b>747</b>            | <b>18</b>               | <b>0.32</b>         |
| I                                                                                                                                                                                                                                                  | Market Vectors Intermediate Muni ETF (ITM)             | (0.6)                | 9.0          | (3.5)         | 6.1         | 12.6         | 2.4         | 4.4                                      | 4.3          | 2.5                                      | 2.4                        | 36.0             | —             | 2.4          | 0.0                          | 1.21          | 0.51         | 1,070                       | 246                                       | 0                     | 100        | 0          | 0           | 0.0                                  | 1                                | 1,241                 | 4                       | 0.24                |
|                                                                                                                                                                                                                                                    | <b>Municipal Nat'l Bond: Long-Term Cat Average</b>     | <b>(1.2)</b>         | <b>15.5</b>  | <b>(7.2)</b>  | <b>10.4</b> | <b>17.4</b>  | <b>2.5</b>  | <b>6.0</b>                               | <b>5.8</b>   | <b>3.2</b>                               | <b>3.5</b>                 | <b>45.0</b>      | <b>(1.1)</b>  | <b>3.9</b>   | <b>0.6</b>                   | <b>1.00</b>   | <b>0.78</b>  | <b>442</b>                  | <b>128</b>                                | <b>0</b>              | <b>100</b> | <b>(1)</b> | <b>1</b>    | <b>(0.0)</b>                         | <b>13</b>                        | <b>227</b>            | <b>24</b>               | <b>0.47</b>         |
| I                                                                                                                                                                                                                                                  | PowerShares Build America Bond ETF (BAB)               | (1.7)                | 15.7         | (5.1)         | 11.4        | 20.9         | 9.3         | 7.5                                      | 7.3          | 4.2                                      | 3.3                        | —                | —             | 4.8          | 2.0                          | 0.90          | 0.69         | 690                         | 290                                       | 0                     | 99         | 0          | 1           | 0.0                                  | —                                | 254                   | 20                      | 0.27                |
|                                                                                                                                                                                                                                                    | <b>Municipal Nat'l Bond: High Yield Cat Average</b>    | <b>0.1</b>           | <b>15.1</b>  | <b>(7.5)</b>  | <b>16.7</b> | <b>9.4</b>   | <b>2.6</b>  | <b>5.6</b>                               | <b>5.1</b>   | <b>4.2</b>                               | <b>4.2</b>                 | <b>70.7</b>      | <b>—</b>      | <b>4.2</b>   | <b>0.0</b>                   | <b>1.00</b>   | <b>0.69</b>  | <b>692</b>                  | <b>130</b>                                | <b>0</b>              | <b>99</b>  | <b>0</b>   | <b>1</b>    | <b>0.0</b>                           | <b>21</b>                        | <b>609</b>            | <b>11</b>               | <b>0.38</b>         |
| I                                                                                                                                                                                                                                                  | Market Vectors High-Yield Municipal ETF (HYD)          | 0.8                  | 13.8         | (8.1)         | 16.7        | 9.4          | 2.6         | 5.6                                      | 5.1          | 3.6                                      | 5.7                        | 70.7             | —             | 4.9          | 0.0                          | 0.97          | 0.67         | 1,577                       | 311                                       | 0                     | 100        | 0          | 0           | 0.0                                  | 21                               | 1,051                 | 8                       | 0.35                |
|                                                                                                                                                                                                                                                    | <b>Municipal Bond: State Specific Category Average</b> | <b>(0.1)</b>         | <b>11.2</b>  | <b>(3.7)</b>  | <b>7.7</b>  | <b>12.2</b>  | <b>0.8</b>  | <b>4.7</b>                               | <b>4.6</b>   | <b>3.3</b>                               | <b>3.2</b>                 | <b>41.3</b>      | <b>(0.2)</b>  | <b>2.9</b>   | <b>0.0</b>                   | <b>1.00</b>   | <b>0.51</b>  | <b>140</b>                  | <b>15</b>                                 | <b>0</b>              | <b>97</b>  | <b>0</b>   | <b>3</b>    | <b>0.0</b>                           | <b>17</b>                        | <b>203</b>            | <b>25</b>               | <b>0.24</b>         |
| I                                                                                                                                                                                                                                                  | iShares Cali AMT-Free Muni Bond (CMF)                  | (0.1)                | 10.0         | (1.9)         | 7.7         | 11.9         | 1.5         | 4.9                                      | 4.8          | 3.6                                      | 3.0                        | 40.2             | 3.5           | 2.7          | 0.0                          | 0.91          | 0.47         | 393                         | 18                                        | 0                     | 98         | 0          | 2           | 0.0                                  | 6                                | 579                   | 8                       | 0.25                |
|                                                                                                                                                                                                                                                    | <b>International Bond: General Category Average</b>    | <b>(2.9)</b>         | <b>1.9</b>   | <b>(1.0)</b>  | <b>8.2</b>  | <b>1.2</b>   | <b>4.2</b>  | <b>1.3</b>                               | <b>1.3</b>   | <b>0.8</b>                               | <b>(6.6)</b>               | <b>20.8</b>      | <b>(3.6)</b>  | <b>2.0</b>   | <b>0.7</b>                   | <b>1.00</b>   | <b>0.76</b>  | <b>301</b>                  | <b>50</b>                                 | <b>1</b>              | <b>87</b>  | <b>5</b>   | <b>7</b>    | <b>69.4</b>                          | <b>36</b>                        | <b>415</b>            | <b>23</b>               | <b>0.51</b>         |
| I                                                                                                                                                                                                                                                  | SPDR DB Intl Govt Inflation-Prot Bd ETF (WIP)          | (4.5)                | (0.4)        | (4.8)         | 14.0        | 2.5          | 6.8         | 3.7                                      | 3.9          | (0.3)                                    | (11.3)                     | 45.7             | —             | 0.8          | 0.9                          | 1.16          | 0.88         | 770                         | 69                                        | 0                     | 100        | 0          | 0           | 99.6                                 | 19                               | 113                   | 23                      | 0.50                |
|                                                                                                                                                                                                                                                    | <b>International Bond: Emerging Category Average</b>   | <b>0.6</b>           | <b>0.0</b>   | <b>(4.7)</b>  | <b>13.8</b> | <b>2.8</b>   | <b>11.6</b> | <b>6.1</b>                               | <b>6.1</b>   | <b>1.3</b>                               | <b>(5.3)</b>               | <b>86.6</b>      | <b>(14.7)</b> | <b>4.3</b>   | <b>1.7</b>                   | <b>1.00</b>   | <b>0.80</b>  | <b>564</b>                  | <b>111</b>                                | <b>1</b>              | <b>88</b>  | <b>2</b>   | <b>9</b>    | <b>87.3</b>                          | <b>37</b>                        | <b>183</b>            | <b>25</b>               | <b>0.50</b>         |
| I                                                                                                                                                                                                                                                  | PowerShares Emerging Markets Sov Dbt ETF (PCY)         | 0.7                  | 9.2          | (9.8)         | 21.0        | 8.2          | 11.7        | 6.4                                      | 6.3          | 3.5                                      | (0.3)                      | 91.7             | (14.7)        | 4.9          | 1.9                          | 1.23          | 0.99         | 2,511                       | 753                                       | 0                     | 100        | 0          | 0           | 99.9                                 | —                                | 83                    | 16                      | 0.50                |
|                                                                                                                                                                                                                                                    | <b>Currency Category Average</b>                       | <b>(2.8)</b>         | <b>(5.9)</b> | <b>(2.8)</b>  | <b>1.0</b>  | <b>(1.8)</b> | <b>3.7</b>  | <b>(1.8)</b>                             | <b>(1.8)</b> | <b>(4.3)</b>                             | <b>(9.1)</b>               | <b>0.3</b>       | <b>(10.8)</b> | <b>0.2</b>   | <b>0.1</b>                   | <b>1.00</b>   | <b>0.90</b>  | <b>101</b>                  | <b>168</b>                                | <b>0</b>              | <b>1</b>   | <b>9</b>   | <b>90</b>   | <b>0.9</b>                           | <b>2</b>                         | <b>5</b>              | <b>10</b>               | <b>0.57</b>         |
| I                                                                                                                                                                                                                                                  | CurrencyShares Swiss Franc ETF (FXF)                   | 5.8                  | (10.9)       | 2.5           | 1.8         | (0.7)        | 10.5        | 2.4                                      | 2.4          | (0.1)                                    | (5.7)                      | 21.2             | 0.6           | 0.0          | 0.0                          | 1.04          | 0.93         | 166                         | 8                                         | 0                     | 0          | 0          | 100         | 0.0                                  | 0                                | 1                     | 0                       | 0.40                |
| Source: "The Individual Investor's Guide to Exchange-Traded Funds 2015," August 2015 AII Journal. Data from Morningstar Inc. is through June 30, 2015.                                                                                             |                                                        |                      |              |               |             |              |             |                                          |              |                                          |                            |                  |               |              |                              |               |              |                             |                                           |                       |            |            |             |                                      |                                  |                       |                         |                     |
| *Bull market is defined as 3/1/2009 through 6/30/2015. Bear market is defined as 11/1/2007 through 2/28/2009. Go to <a href="http://www.aaii.com/guides/etf-guide">www.aaii.com/guides/etf-guide</a> for the complete list of ETFs covered by AII. |                                                        |                      |              |               |             |              |             |                                          |              |                                          |                            |                  |               |              |                              |               |              |                             |                                           |                       |            |            |             |                                      |                                  |                       |                         |                     |

Dynamic Biotech & Genome ETF (PBE), and much higher than the second-place top performer, iShares Nasdaq Biotechnology ETF, which had 33% turnover. With higher turnover, comes higher expense.

Speaking of expense, it's important to remember that ETFs are tax-efficient, but not tax-free. The tax-cost ratio measures how much a fund's annualized return is reduced by the taxes investors pay on distributions. In the case of the top two five-year performers, the SPDR S&P Biotech has a tax-cost ratio of 0.3%, while the iShares Nasdaq Biotechnology ETF's tax-cost ratio is 0.0%. This means that on average each year, investors in the SPDR Biotech ETF lost 0.3% of their investment dollars to taxes for shares held in a taxable account.

The second-place iShares Nasdaq Biotechnology tracks biotechnology (80% of its holdings) and pharmaceuticals (15% of its holdings) stocks listed on the NASDAQ.



respective categories this year.

The First Trust US IPO Index ranks 11th in terms of five-year performance, closely followed by two more health care ETFs: the Vanguard Health Care ETF (VHT) and the iShares US Healthcare ETF (IYH). The First Trust US IPO Index made it to the top 10 list last year and the year prior. This ETF invests in companies that completed their initial public offerings within approximately the past four years. The First Trust US IPO ETF has ranked within the top quartile for large-cap stock ETFs during three out of the past five full-calendar years (not including its top performance year-to-date). While it is slightly more risky than its category average, as illustrated by its category risk index of 1.24, the ETF's tax-cost ratio of 0.3% is below the large-cap category average of 0.6%.

Aside from the wave of outperformance by health care funds, two retail and consumer discretionary sector funds ranked among the top 20: SPDR S&P Retail ETF (XRT) in the 14th spot and the Vanguard Consumer Discretionary ETF (VCR) in the 16th spot.

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### What If We Ranked By Three-Year Performance?

For those curious about what the top-performing ETFs would have been if we continued to use a three-year period instead of expanding the analysis to five years, the results do not differ significantly. Seven of the 10 best-performing ETFs over the past five years also have among the best three-year returns. In order, they are: SPDR S&P Biotech ETF, iShares Nasdaq Biotechnology, First Trust NYSE Arca Biotech ETF (FBT), PowerShares Dynamic Biotech & Genome ETF, PowerShares Dynamic Pharmaceuticals ETF, SPDR S&P Pharmaceuticals ETF and First Trust Health Care AlphaDEX ETF (FXH). However, three different ETFs took second, seventh and 10th place as compared to five-year performance rankings. Market Vectors Biotech (BBH), an ETF that was inception at the end of 2011 (and therefore lacks

a five-year performance figure) ranked second-best on a three-year basis as of June 30, 2015. Seventh place would have gone to the only top ETF not tracking the health care sector, the Guggenheim Solar ETF (TAN). This ETF tracks the MAC Global Solar Energy Index and invests in U.S. stocks, foreign stocks, American depositary receipts (ADRs) and global depositary receipts (GDRs). Unlike the Market Vectors Biotech ETF, Guggenheim Solar ETF has been around since 2008. SPDR S&P Health Care Services (XHS) would have come in 10th place. The ETF was launched in September of 2011 and therefore lacks five years of return data.

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### Which Funds Were Included

The list of top ETFs was largely restricted to those with five years of annual return data and a minimum of \$400 million in assets. (Exceptions were made when the performance of a smaller fund warranted it.) ETFs intended to provide double or triple the return of their underlying index or that follow inverse strategies (they rise in price when the underlying index falls) were excluded from consideration. These types of funds are designed to be held for short periods of time, not several years.

Table 1 on pages 8 through 13 shows the top ETFs by category. Five-year performance was calculated through June 30, 2015, to match the statistics displayed in "The Individual Investor's Guide to Exchange-Traded Funds 2015," which was published in the August 2015 *AAII Journal*.

In addition to five-year performance, returns for the year to date, the last 12 months and each of the past five years, and annualized three-year returns are displayed, along with returns for the most recent bull market (March 1, 2009, through June 30, 2015) and bear market (November 1, 2007, through February 28, 2009), where available. Returns that are in the top 25% of all exchange-traded funds within their investment category are shown in boldface. Other pertinent information presented in-

cludes yield, tax-cost ratio, risk, portfolio composition and expenses. Risk numbers that are in the lowest 25% of all ETFs within the investment category are shown in boldface. Five-year annual total returns based on market value are also displayed to show how closely each fund's price performance matches its net asset value performance. The bigger the difference, the larger the premium or discount fund shares have traded at over the period.

The online version of this article, available on [AAII.com](http://AAII.com), contains a list of the 50 top-performing funds, as opposed to the top 10 displayed in the print edition.

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### Look Beyond Performance

There is always a temptation to look more favorably at the best-performing funds. Though performance does matter, it is just one factor to consider.

You should also consider your portfolio needs. A basic allocation of ETFs holding domestic stocks with varying market capitalizations, international stocks, government bonds, corporate bonds and international bonds will serve most investors well. Once this basic portfolio allocation is established, other asset classes—such as real estate and commodities—and more specialized funds can be added.

Sector and country funds can boost a portfolio's returns, but prudence is required when using them. Make sure you understand the factors that have driven a sector's performance over the past few years and how likely it is that those trends will continue in the future. You cannot safely navigate a winding road by only using a rear-view mirror. Country-specific ETFs can allow you to target specific markets, but can be more volatile and expose you to exchange-rate risks.

Be sure you fully understand the index that the ETF is designed to follow. Similar-sounding indexes can have different return characteristics. They can also either hold different stocks or weight the same stocks differently. A

*(continued on page 19)*

to tolerate increased risk since the downside is not as calamitous. The optimal glide path also increases exposure to equities, starting with an allocation of 40% and increasing to 80% (Figure 4). Again, the household is more willing to tolerate asset risk (price volatility) because of the safety net provided by the guaranteed income. We confirm in our model that the optimal withdrawal rate and equity allocation increase as guaranteed income increases compared to savings (Figure 5).

This is the second reason that rising equity glide paths make sense. With a pattern of declining savings, guaranteed income becomes relatively more important over time. When guaranteed income is the primary component of retirement income, it is optimal to accept more risk with exposure to equities.

We should also point out here that as guaranteed income becomes a more

important component of overall retirement income, the improvement from rising equity glide paths shrinks. The certainty equivalence for the optimal glide path is only about 0.1% higher than for the static 50/50 allocation.

## Conclusion

This article provides two mathematical explanations for why rising equity glide paths may improve performance, albeit by a small amount.

First, calibrating an appropriate withdrawal rate is critically important for maximizing utility. The withdrawal rate and equity allocation decisions must be coordinated. A higher withdrawal rate may require a more aggressive equity allocation. Likewise, a higher equity allocation may allow for a higher withdrawal rate. If retirees are spending from principal, as they are in our model,

then a constant dollar withdrawal will become a higher percentage of the remaining portfolio. As the withdrawal percentage increases, we have shown that it is optimal for the allocation to equities to increase as well, consistent with the rising equity glide path.

Second, the results from this paper and others show that optimal equity allocations and withdrawals increase as the ratio of guaranteed income to savings increases. Again, this is consistent with the advantages of the rising equity glide path. If retirees are spending from principal, then pension and Social Security income become relatively more important sources of income. The logic follows that it is optimal to increase exposure to equities as savings shrink.

These results highlight two reasons that help explain why rising equity glide paths may be optimal for many households. ▲

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## Feature: Exchange-Traded Funds

*(continued from page 14)*

quick visit to an ETF family's website can give you the list of current holdings and information about the underlying index. Many index providers also give more detailed information about their

indexes on their own websites. (Type the index's name into an Internet search engine, such as Google, to find the specific website.)

Finally, use this rule of thumb when looking at ETFs: "Just because

you can invest in something doesn't mean you should." Buy only those ETFs that you fully understand; avoid those tracking indexes or investing in sectors or countries with risks that you cannot identify. ▲

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