



Recognizing Your Risk Tolerance

Goal: _____

This worksheet will help you assess how much risk you should take to achieve a specific goal based on the timing of the goal (both when it will be reached and how long it will last) and your psychological and financial ability to withstand market volatility. Enter the number of points for each of the answers and total the scores for each section.

Note: If investing for more than one goal, fill out a separate Risk Tolerance Worksheet for each goal.

Timing of Goal

How far out into the future is the goal?

Short-term — Five years or less 1 ____
 Intermediate — Five to 10 years 3 ____
 Long-term — More than 10 years 6 ____

Over what time period do you anticipate spending money on the goal?

Short-term — Five years or less 1 ____
 Intermediate — Five to 10 years 3 ____
 Long-term — More than 10 years 6 ____

Relative to your wealth, how large of a withdrawal will your goal require over a period of five years or less?

High — More than 25% of wealth 1 ____
 Moderate — 10% to 25% of wealth 3 ____
 Low — Less than 10% of wealth 6 ____

Timing Score (total of scores above)

Based on your score, your timing risk is:

Short-term 3–5
 Intermediate 6–11
 Long-term 12–18

Financial and Psychological Risk

During drops in the stock market, have you:

Significantly reduced your exposure to stocks and stock funds 1 ____
 Somewhat reduced your exposure to stocks and stock funds 3 ____
 Maintained your allocation or bought more stocks 6 ____

How much of your spending needs are covered by non-portfolio income?

None 1 ____
 Some 3 ____
 All 6 ____

How would you describe your knowledge of key investing concepts?

Basic/Low 1 ____
 Moderate 3 ____
 High 6 ____

Financial/Psychological Tolerance Score (total of scores above)

Based on your score, your financial and psychological tolerance is:

Low 3–5
 Moderate 6–11
 High 12–18

In the grid below, mark the box corresponding to both your timing risk score and your financial and psychological tolerance score. Then find the same box in the shaded grid to identify your risk tolerance.

Timing Risk

		Timing Risk			(Put an "X" in the box that best describes you)
		Short-Term 3–5	Intermediate 6–11	Long-Term 12–18	
Financial / Psychological Tolerance	Low 3–5				
	Moderate 6–11				
	High 12–18				

Timing Risk

		Timing Risk		
		Short-Term 3–5	Intermediate 6–11	Long-Term 12–18
Financial / Psychological Tolerance	Low 3–5	Very Conservative	Cons. to Mod.	Mod. to Aggr.
	Moderate 6–11	Conservative	Moderate	Aggressive
	High 12–18	Cons. to Moderate	Mod. to Aggr.	Aggressive

Risk Tolerance Definitions

Very Conservative: No ability to withstand market swings; will need to withdraw a significant amount of money from portfolio/savings in less than five years; spending on goal not covered by other sources of income; little to no understanding of key investing concepts

Conservative: Limited ability to withstand market drops of up to 15% without panic; limited sources of income beyond portfolio/savings to spend on goal; will need to withdraw money within five years to 10 years; basic understanding of key investing concepts

Moderate: Ability to withstand market drops of up to 20% to 25% without panic; will/may need to begin withdrawing money from portfolio/savings within 10 years; portfolio withdrawals relative to wealth are moderate; some sources of income outside of portfolio help cover spending on goal; generally understand key investing concepts

Aggressive: No need to take withdrawals in the short-term or shorter-term withdrawals are low relative to wealth; non-portfolio income can cover a significant portion of spending needs; ability to handle market swings without panic; possess understanding of key investing concepts

Note: If investing for more than one goal, fill out a separate Risk Tolerance Worksheet for each goal.

[Goals should be listed on the Identifying and Prioritizing Your Financial Goals Worksheet](#)

PRISM WEALTH-BUILDING PROCESS



Recognizing Your Allocation

Goal: _____

Risk Tolerance for Goal: _____

The goal you are attempting to achieve and your corresponding tolerance for risk for that goal should help you identify the appropriate allocation to use.

To help you determine what that allocation is, the AAI Asset Allocation Models are presented below. These models have long served as guidelines that individual investors can use to help construct appropriate portfolios.

You can select one of these models or, alternatively, enter in your preferred allocation manually in the form below.

 Aggressive Investor 90% Diversified Stock	 Moderate Investor 60% Diversified Stock	 Conservative Investor 40% Diversified Stock
Suggested Allocation Breakdowns	Suggested Allocation Breakdowns	Suggested Allocation Breakdowns
20% Large-Cap Stocks 20% Mid-Cap Stocks 20% Small-Cap Stocks 20% International Stocks 10% Emerging Markets Stocks 10% Intermediate Bonds 0% Short-Term Bonds	20% Large-Cap Stocks 15% Mid-Cap Stocks 10% Small-Cap Stocks 15% International Stocks 0% Emerging Markets Stocks 30% Intermediate Bonds 10% Short-Term Bonds	20% Large-Cap Stocks 10% Mid-Cap Stocks 0% Small-Cap Stocks 10% International Stocks 0% Emerging Markets Stocks 40% Intermediate Bonds 20% Short-Term Bonds
Characteristics	Characteristics	Characteristics
Growth: Substantial Income: Very Low Risk: Substantial Year-to-Year Volatility of Portfolio Value 8% Average Annual Growth in Value -38% Bad Year	Growth: Moderate Income: Low Risk: Moderate Year-to-Year Volatility of Portfolio Value 7% Average Annual Growth in Value -21% Bad Year	Growth: Low Income: Moderate Risk: Low Year-to-Year Volatility of Portfolio Value 6% Average Annual Growth in Value -12% Bad Year
Allocations	Allocations	Allocations
10% Fixed Income 90% Diversified Stock	60% Fixed Income 40% Diversified Stock	40% Fixed Income 60% Diversified Stock

Select

Select

Select

Your Customized Portfolio Allocation

Equities	Portfolio Allocation
Large-Cap Stocks	
Mid-Cap Stocks	
Small-Cap Stocks	
International Stocks	
Balanced/Target-Date Fund Portion	
Other:	
Total Equity Allocation	%

Fixed-Income Allocation	
Short-Term	
Intermediate-Term	
Long-Term	
Balanced/Target-Date Fund Portion	
Other:	
Total Fixed-Income Allocation	%

Other Assets	
Total Other Assets	%

Cash Equivalents	
Total Cash Equivalents	%