Raymond A Rondeau

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- AAII Senior Market Technical Analyst
- AAII Video Education Suite Developer
- AAII Active Investing Tool Developer
- MetaStock & TradeStation Developer & Programmer
- Former UR Business Network “Market Mavens” Show Host
- Former Index Universe (ETF.com) Analyst “Rondeau’s Roundup”
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Welcome

Benvenuto -	Italian
Bienvenidos -	Spanish
Bienvenue -	French
Bun venit -	Romanian
Dobro pozhalovat’ -	Russian
Emukela -	Zulu
Foon ying & Huan yin -	Chinese
Hwangyong-hamnida -	Korean
Iiwy -	Ancient Egypt
Irashaimasu & Yo koso -	Japanese
Laskavo prosimo -	Ukrainian
Sosopo mai -	Samoan
Velkommen’ -	Danish
Vitezte -	Czech
Willkommen -	German
Witajcie -	Polish
Zayt vilkum -	Yiddish

AAII
AMERICAN ASSOCIATION OF INDIVIDUAL INVESTORS®


IT'S
QUIZ
TIME !!!

“An investment in knowledge pays the best interest.”

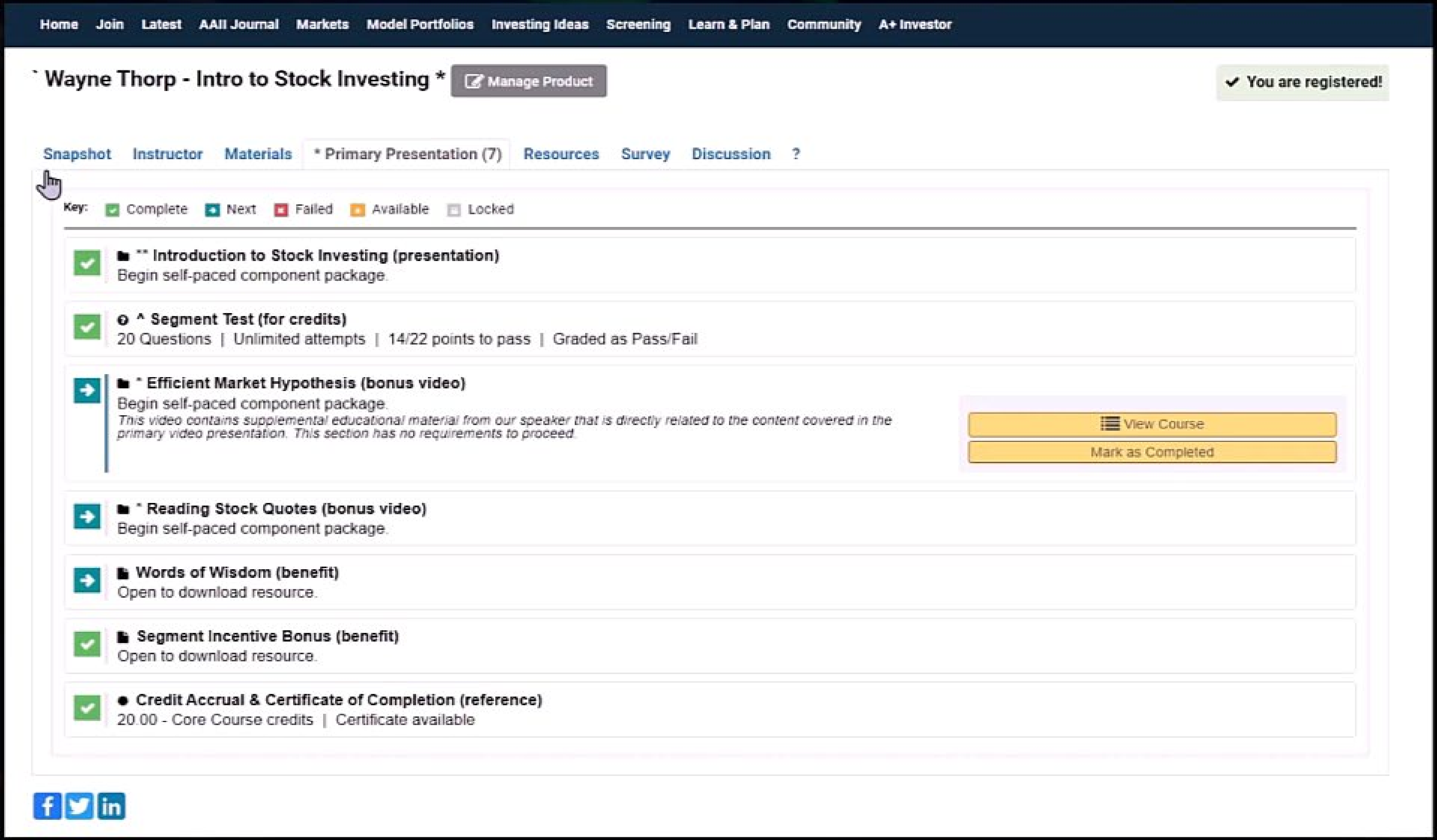
- Benjamin Franklin

American Association of Individual Investors

Essential Investing
Course

American Association of Individual Investors

Video Education Suite Content



Snapshot - presentation description with class details and the included elements

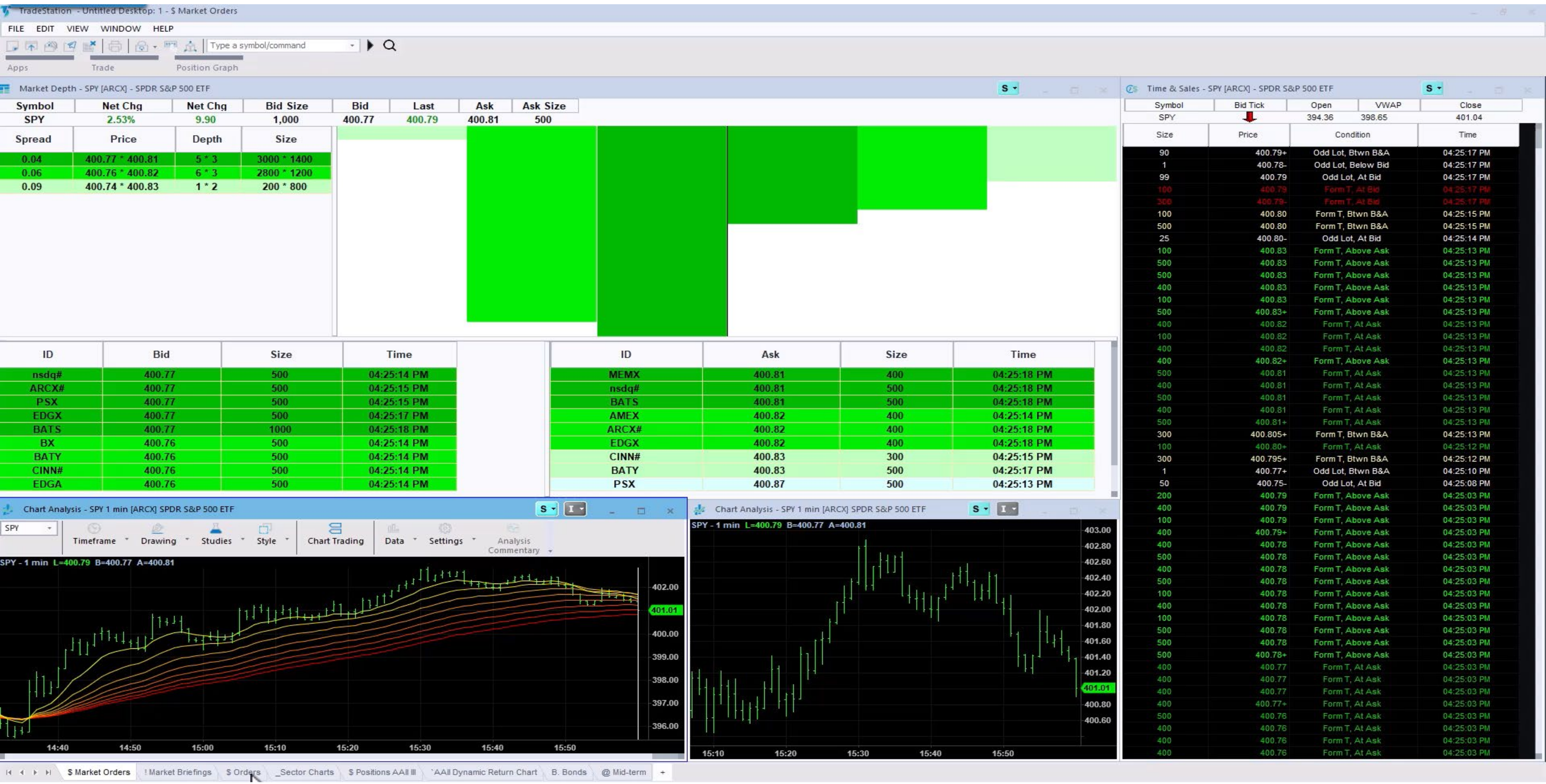
American Association of Individual Investors

Essential Investing Course

American Association of Individual Investors

VES Future Release Classes

Title	Instructor	Topic	Level	RES	WOW	SIB	View	Test	Time	Credits
How to Select Good Stocks	L. Navellier	Stocks	Intermediate	X	X	X	90%	70%	~ 30	1
How to Interpret Investment Data	D. Chisholm	Strategy	Advanced	X	X		90%	70%	~ 35	1
Basic Chart Reading	R. Rondeau	Strategy	Beginner	X	X	X	90%	70%	~ 45	1
Orders & Executions	R. Rondeau	Retirement	All	X	X	X	90%	70%	~ 30	1
Intro to Technical Analysis	R. Rondeau	Investing	All	X	X	X	90%	70%	~ 60	2
Fixed Income Investing	M. Fridson	Fixed Income	Intermediate	X	X	X	90%	70%	~ 90	3
Investment Strategies	R. Bernstein	Strategy	Intermediate	X	X	X	90	70%	~ 45	1
PROJECTED TOTALS									**~ 335**	**10**


TradeStation - Untitled Desktop: 1 - $ Market Orders
FILE EDIT VIEW WINDOW HELP
Type a symbol/command
Apps Trade Position Graph
Market Depth - SPY [ARCX] - SPDR S&P 500 ETF
Symbol Net Chg Net Chg Bid Size Bid Last Ask Ask Size
SPY 2.53% 9.90 1,000 400.77 400.79 400.81 500
Spread Price Depth Size
0.04 400.77 * 400.81 5 * 3 3000 * 1400
0.06 400.76 * 400.82 6 * 3 2800 * 1200
0.09 400.74 * 400.83 1 * 2 200 * 800
ID Bid Size Time
nsdq# 400.77 500 04:25:14 PM
ARCX# 400.77 500 04:25:15 PM
PSX 400.77 500 04:25:15 PM
EDGX 400.77 500 04:25:17 PM
BATS 400.77 1000 04:25:18 PM
BX 400.76 500 04:25:14 PM
BATY 400.76 500 04:25:14 PM
CINN# 400.76 500 04:25:14 PM
EDGA 400.76 500 04:25:14 PM
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AMEX 400.82 400 04:25:14 PM
ARCX# 400.82 400 04:25:18 PM
EDGX 400.82 400 04:25:18 PM
CINN# 400.83 300 04:25:15 PM
BATY 400.83 500 04:25:17 PM
PSX 400.87 500 04:25:13 PM
Time & Sales - SPY [ARCX] - SPDR S&P 500 ETF
Symbol Bid Tick Open VWAP Close
SPY 394.36 398.65 401.04
Size Price Condition Time
90 400.79+ Odd Lot, Btwn B&A 04:25:17 PM
1 400.78- Odd Lot, Below Bid 04:25:17 PM
99 400.79 Odd Lot, At Bid 04:25:17 PM
100 400.79 Form T, At Bid 04:25:17 PM
300 400.79- Form T, At Bid 04:25:17 PM
100 400.80 Form T, Btwn B&A 04:25:15 PM
500 400.80 Form T, Btwn B&A 04:25:15 PM
25 400.80- Odd Lot, At Bid 04:25:14 PM
100 400.83 Form T, Above Ask 04:25:13 PM
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1 400.77+ Odd Lot, Btwn B&A 04:25:10 PM
50 400.75- Odd Lot, At Bid 04:25:08 PM
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Chart Analysis - SPY 1 min [ARCX] SPDR S&P 500 ETF
SPY
Timeframe Drawing Studies Style Chart Trading Data Settings Analysis Commentary
SPY - 1 min L=400.79 B=400.77 A=400.81
402.00 401.01 400.00 399.00 398.00 397.00 396.00
14:40 14:50 15:00 15:10 15:20 15:30 15:40 15:50
Chart Analysis - SPY 1 min [ARCX] SPDR S&P 500 ETF
SPY - 1 min L=400.79 B=400.77 A=400.81
403.00 402.80 402.60 402.40 402.20 402.00 401.80 401.60 401.40 401.20 401.01 400.80 400.60
15:10 15:20 15:30 15:40 15:50
$ Market Orders | ! Market Briefings | $ Orders | _Sector Charts | $ Positions AAII III | `AAII Dynamic Return Chart | B. Bonds | @ Mid-term

AAII | Empowering Investors

Thanks for Attending!

In appreciation of your attendance at our webinar, you are eligible for our BOGO EI Course offer!

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NOW only $239, plus FREE course to give. *Regularly priced at ~~$399~~.*

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*Enter "**EIVIPRate**" at checkout. Contact members@aaii.com to secure your FREE course to give to a loved one.*

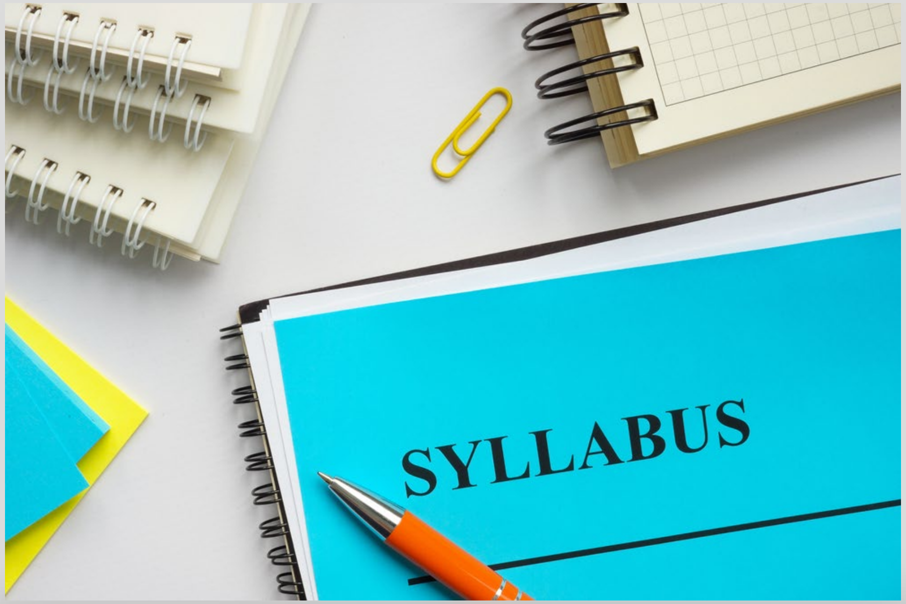
Essential Investing For You and Your Loved Ones in 2026

I. Building Wealth Through Investing

II. Wealth Building Evolution

III. Improving Investment Performance

IV. Question and Answer Session



What is the website URL for the EI Course Offer?

www.aaii.com/VESxxxxxxxxxx/xxxxxxx

Building Wealth Through Investing

SECTION I

Maverick Investors & Traders

A Worthy Challenge

- Legacy $1,000,000 to his son at his son's retirement
- By investing
- No money to invest
- No additional work or effort
- Same lifestyle with no sacrifices

Theoretical Comprise

- We needed some money to start the investment process …..
- We looked at and settled on $2.76 / day …..
- The price of a two bottles of water (story) …..

Theoretical Proposal

- We propose that Shane will invest $83 a month
- ONLY for the first 18 years of his son's life
- How much money would Shane have to bequeath to his son?

Historical Percentage Returns

Asset Class:	30-39	40-49	50-59	60-69	70-79	80-89	90-99	00-09	1930-2013
S&P 500 Index	-.1	9.2	19.4	7.8	5.9	17.5	18.2	-.9	9.7
Large-Cap Value	-5.7	12.7	18.4	9.4	12.9	20.6	16.8	4.1	11.2
Small-Cap	2.3	14.9	19.2	13.0	9.2	16.8	15.5	9.0	12.7
Small-Cap Value	-2.6	19.8	19.6	14.4	14.4	20.1	16.2	12.8	14.4

Return Projections

How much money would Shane accumulate after investing $1000 per year, with a return of 11%, after 18 years?

Amortization Tables

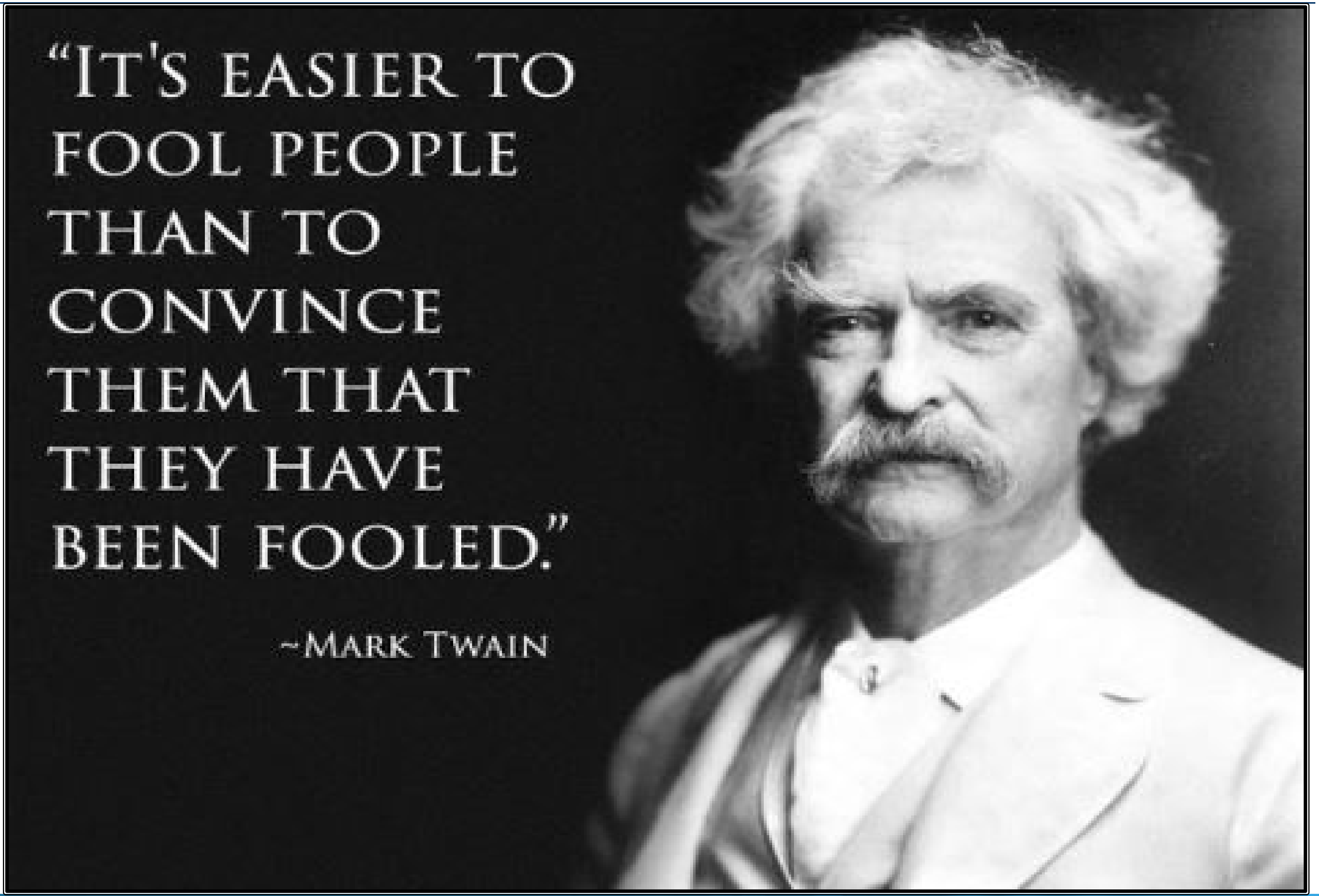
Results Summary	
Starting amount	$0.00
Years	18 years.
Additional contributions	$83.00 per month
Rate of return	11.00% compounded annually
Total amount you will have contributed	$17,928.00
Total interest	$35,209
Total at end of investment	**$53,137.37**

Savings Balance

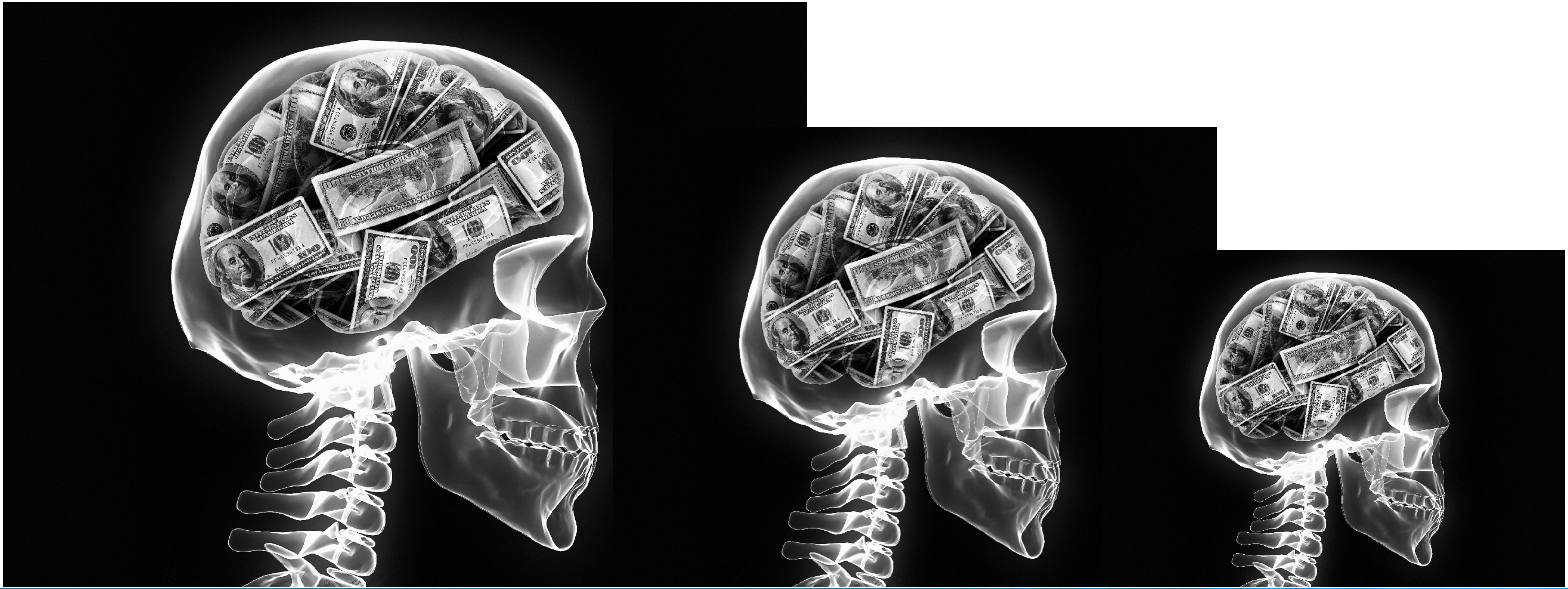
Year	Additions	Interest	Balance
Start	$0		$0
1	$996.00	$58.40	$1,054.40
2	$996.00	$174.37	$2,224.77
3	$996.00	$303.12	$3,523.89
4	$996.00	$446.01	$4,965.90
5	$996.00	$604.66	$6,566.56
6	$996.00	$780.73	$8,343.29
7	$996.00	$976.16	$10,315.45
8	$996.00	$1,193.11	$12,504.56
9	$996.00	$1,433.91	$14,934.47
10	$996.00	$1,701.17	$17,631.64
11	$996.00	$1,997.88	$20,625.52
12	$996.00	$2,327.21	$23,948.73
13	$996.00	$2,692.77	$27,637.50
14	$996.00	$3,098.53	$31,732.03
15	$996.00	$3,548.90	$36,276.93
16	$996.00	$4,048.86	$41,321.79
17	$996.00	$4,603.80	$46,921.59
18	$996.00	$5,219.78	$53,137.37

The
Final Balance

Reality Check



Collaborating Efforts



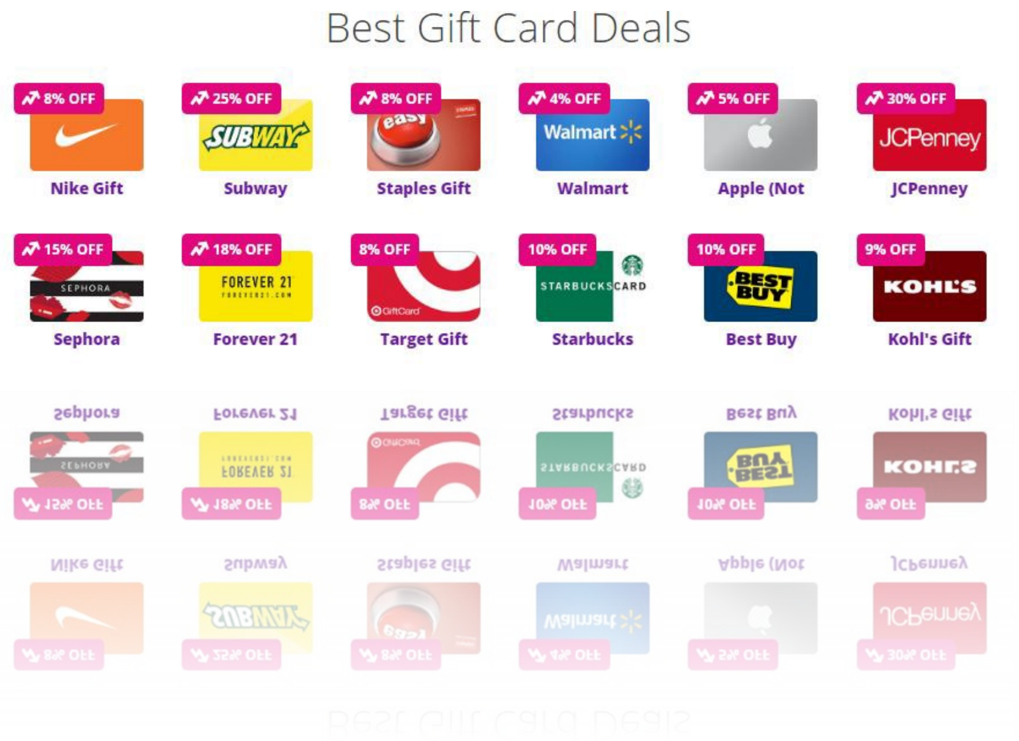

SUCCESS
FAILURE

Controlling What We Can

Investing is Individualistic

- Investor’s current financial situation
- Future monetary needs and goals
- Risk tolerance
- Personality
- Time to allocate
- Analytical strengths and weaknesses

If you must pay – always pay less



What does the typical monthly budget look like?

Here's the typical monthly budget for U.S. households. How does your budget compare?

Housing: 33% ($18,886 a year)

Transportation: 16% ($9,049 a year)

Food: 13% ($7,203 a year)

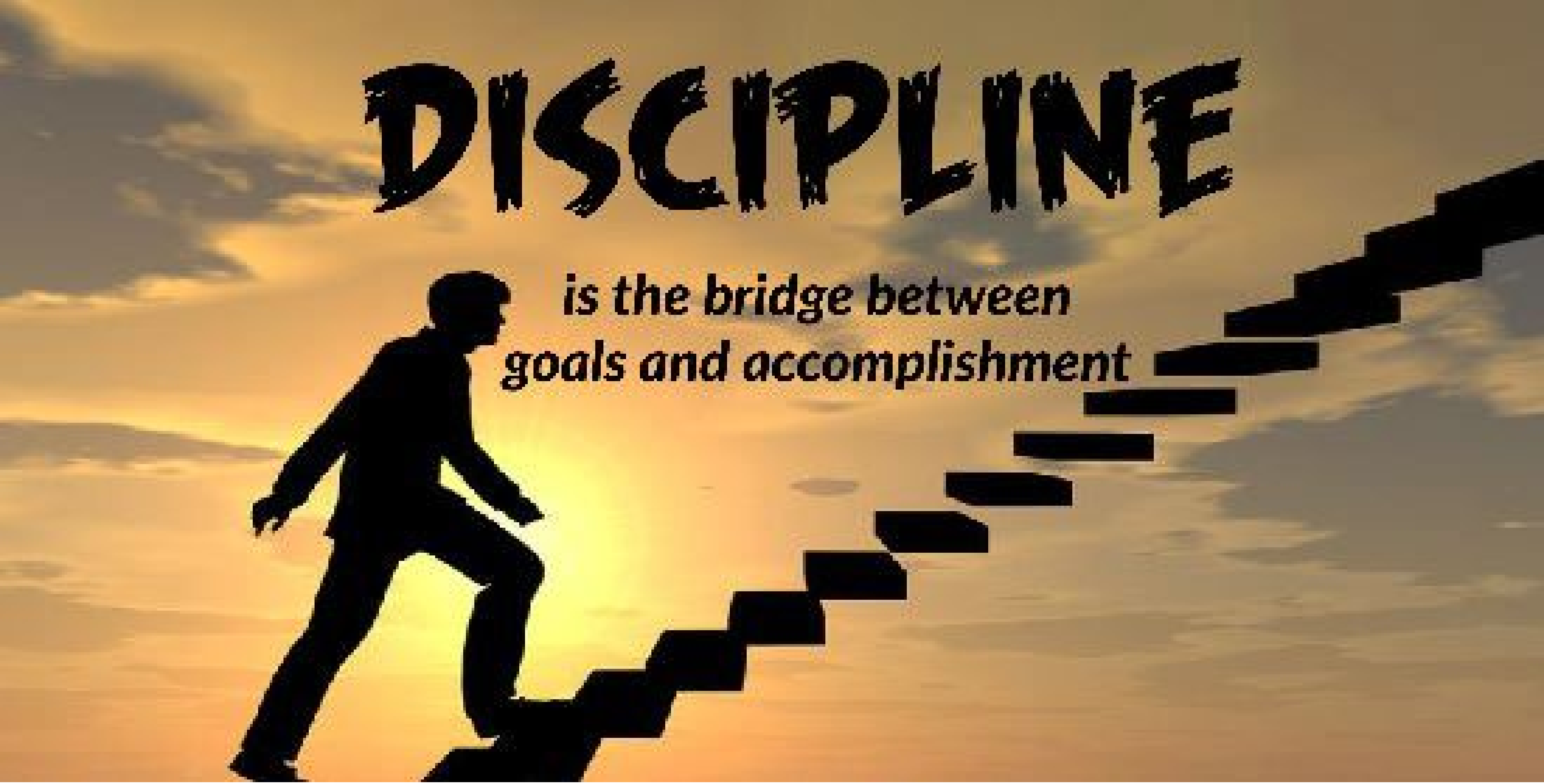
Pensions and insurance: 11% ($6,831 a year)

Health care: 8% ($4,612 a year)

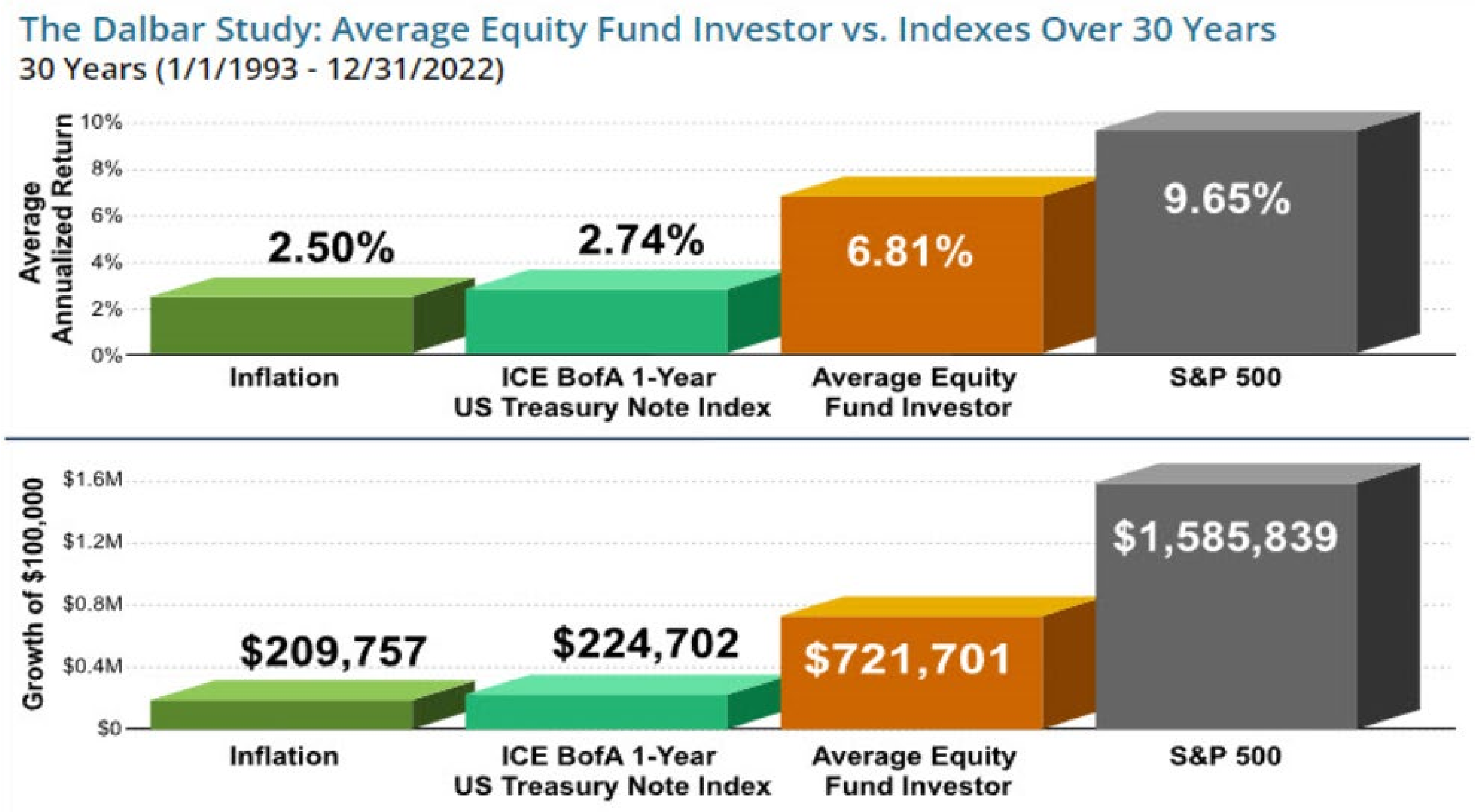
Other: 7% ($3,933 a year)

Entertainment: 5% ($2,913 a year a year)

Apparel and services: 3% ($1,803 a year)


DISCIPLINE
is the bridge between
goals and accomplishment

Emotional Investment Decisions



Average Equity Investor as determined by Dalbar | Study source: Dalbar QAIB 2023 study, Morningstar, Inc. | Past performance does not guarantee future results. The S&P 500 Index is an unmanaged float-adjusted market capitalization-weighted index that is generally considered representative of the U.S. stock market. Other indexes may be more appropriate to benchmark your investments against. It is not possible to invest directly in an index. Data is provided for illustrative purposes only, it does not represent actual performance of any client portfolio or account and it should not be interpreted as an indication of such performance. © 2023 Index Fund Advisors, Inc. (IFA.com)

New | Save As | Print | Print Preview | Delete | Export to Excel | View Trade Charts

Portfolios

Reports

Performance Report

Optimization Report

Optimization Performance Reports

Orders Report

Trace Log

Analysis

Performance Report - Bollinger Reverse

Summary | Trade Analysis | Trades List | Returns & Equity | Equity Table | Periodical Returns | Graphs | Settings

Summary	Value
Total Return	$167,094.66
Total Realized Return	$166,673.91
Gross Profit	$1,120,947.14
Gross Loss	($954,273.23)
Open Trade P/L	$420.75
Number of Trades	26207
Number of Winning Trades	13373
Number of Losing Trades	12310
% Profitable	51.03 %
Average Trade	$6.36
Average Trade (%)	0.26 %
Standard Deviation	$125.89
Standard Deviation Trade %	5.10 %
Largest Winning Trade	$2,101.40
Largest Losing Trade	($3,900.00)
Profit Factor	1.17
Average Win/Average Loss	1.08
Sharpe Ratio	0.2296
K-Ratio	0.3772
Return Retracement Ratio	4.6659
Compounded Annual Return	8.06 %
Compounded Monthly Return	0.64 %
Average Annual Return	$11,935.33
Average Annual Return (%)	7.50 %
Average Monthly Return	$1,092.12
Average Monthly Return (%)	0.67 %
Percent Days Profitable	49.80 %
Percent Months Profitable	65.36 %
Percent Years Profitable	85.71 %
Commissions on Currencies	$0.00

Lock...	Portfolio Name	Report Name	Modified	Start	End	Total Return	Sharpe Ra...	K-Ratio	# Tra...	Average Tr...	Avg Drawd...	Max Drawd...	Total Return / Max Draw...	Type	Curre...	Initial Capi...	Risk Free...	Paramet...	MM Par...
	Bollinger L&...	Backtest 001...	11/13/2016 10:...	3/24/2000	3/5/2013									Standa...	USD	$100,000.00	2		
	Bollinger L&...	Bollinger Re...	11/13/2016 10:...	3/24/2000	2/5/2013	$167,094.66	0.2296	0.3772	26207	$6.36	($2,603.03)	($41,491.95)	4.0272	Standa...	USD	$100,000.00	2	Indicato...	
	MACD Cross...	MACD Above...	11/12/2016 3:5...	3/24/2000	3/5/2013	$836,164.55	0.1847	0.2270	18457	$45.19	($13,012.58)	($439,797....	1.9012	Standa...	USD	$100,000.00	2	FastLen...	
	MACD Cross...	MACD Above...	11/12/2016 3:4...	3/24/2000	3/5/2013	$860,569.25	0.1827	0.2452	14671	$58.53	($12,007.55)	($422,295....	2.0378	Standa...	USD	$100,000.00	2	FastLen...	
	MACD Cross...	MACD Above...	11/12/2016 3:3...	3/24/2000	3/5/2013	$966,488.64	0.1835	0.2461	16598	$58.07	($14,262.70)	($456,421....	2.1175	Standa...	USD	$100,000.00	2	FastLen...	
	MACD Cross...	MACD Cross...	11/12/2016 3:0...	3/24/2000	3/5/2013	$882,443.60	0.1737	0.2363	30143	$29.09	($13,927.15)	($456,314....	1.9339	Standa...	USD	$100,000.00	2	FastLen...	
	MACD Cross...	MACD Cross...	11/12/2016 2:5...	3/24/2000	3/5/2013	$579,893.88	0.1448	0.1587	37607	$15.27	($14,152.87)	($439,250....	1.3202	Standa...	USD	$100,000.00	2	FastLen...	
	MACD Cross...	MACD Cross...	11/12/2016 2:3...	3/24/2000	3/5/2013	$702,153.58	0.1589	0.1986	29198	$23.90	($12,536.15)	($400,194....	1.7545	Standa...	USD	$100,000.00	2	FastLen...	

Law of Diminishing Returns

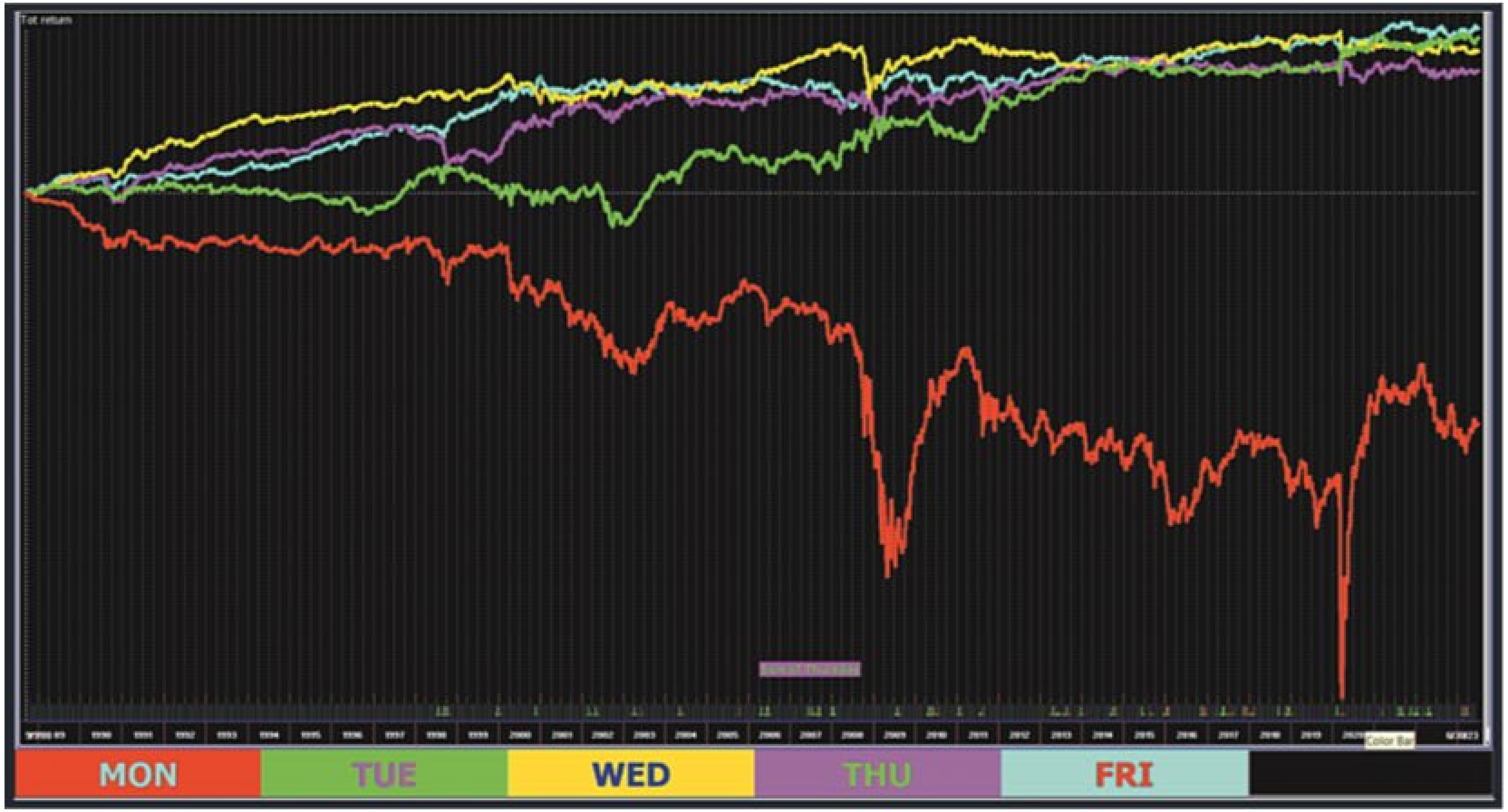
"Things should be as simple as possible but not simpler"

Albert Einstein

"If a simple explanation will suffice then a complex one isn't necessary"

Occam's razor

Day	Monday	Tuesday	Wednesday	Thursday	Friday
% / Year	-1.75%	2.76%	3.57%	1.31%	2.24%

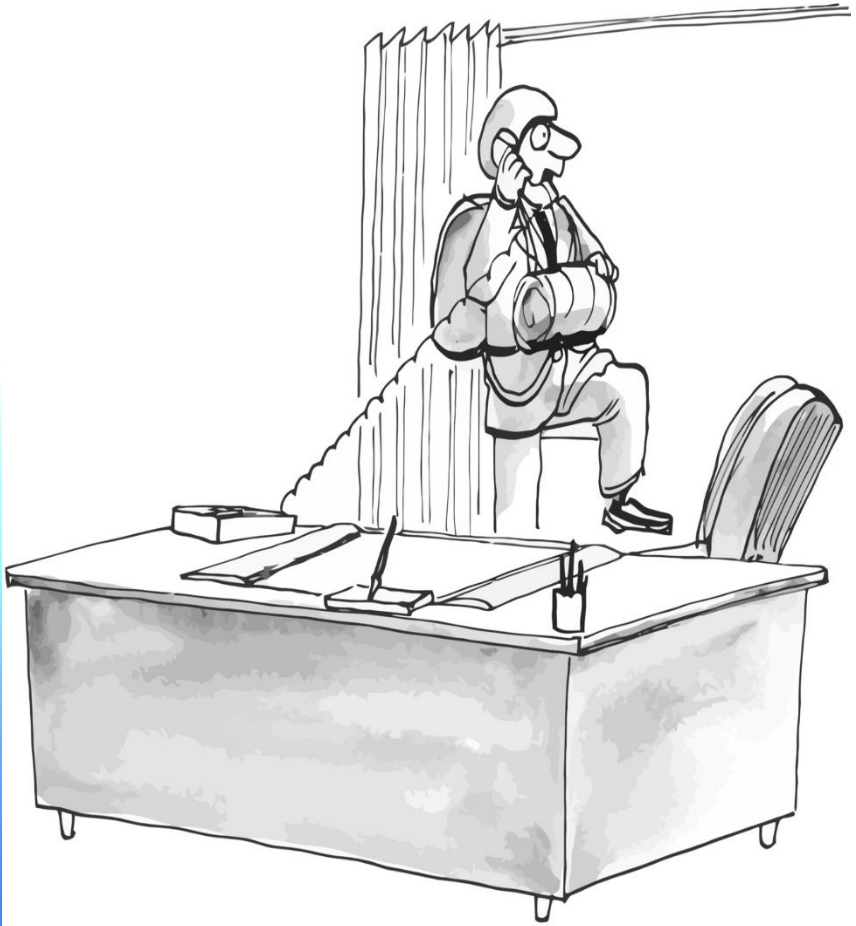


Source: Stocks & Commodities Magazine - Ken Huck & Nelson Huck

Source: Stocks & Commodities Magazine - Ken Huck & Nelson Huck


Easy to Understand
Low Costs
Professional Management
Flexibility
Mutual Fund Advantages
Liquidity
Diversification


MUTUAL FUNDS
NAV
NET CHG
YTD %RET
FUND



“I remain confident we will pull out of this nose dive.”

	Average Annual Returns (July 1963 to December 1990) (%)										
		High			Price-to-Book-Value Ratio						Low
	All	1	2	3	4	5	6	7	8	9	10
All Stocks	15.80	7.96	12.42	13.49	14.98	15.94	16.21	18.02	18.16	19.56	21.41
Size Deciles											
1-Largest	11.22	11.75	11.09	10.56	8.86	9.90	10.43	10.16	12.15	12.28	15.12
2	12.01	5.41	11.22	11.62	12.68	13.35	11.75	10.30	14.16	13.22	15.66
3	13.76	8.21	14.44	11.48	12.01	12.55	12.82	14.71	13.35	16.63	20.27
4	13.62	12.01	12.68	12.55	10.43	12.55	14.44	12.55	14.84	14.03	19.14
5	14.71	8.73	12.42	14.57	15.80	11.88	16.35	15.25	15.25	15.94	19.56
6	15.94	11.09	8.08	13.76	19.14	14.44	18.58	18.72	16.21	19.84	19.42
7	15.25	4.78	8.99	13.49	17.60	14.44	15.53	17.32	20.84	19.70	19.14
8	15.66	6.93	11.09	15.80	12.01	17.60	16.77	16.77	18.16	20.13	20.98
9	15.66	5.28	13.35	12.15	15.25	17.18	15.25	20.70	16.49	18.58	23.73
10-Smallest	19.14	8.73	14.57	15.39	18.58	20.41	19.70	22.42	22.56	24.16	25.64

Source: The Cross-Section of Expected Stock Returns, Eugene Fama & Kenneth French, The Journal of Finance, June 1992

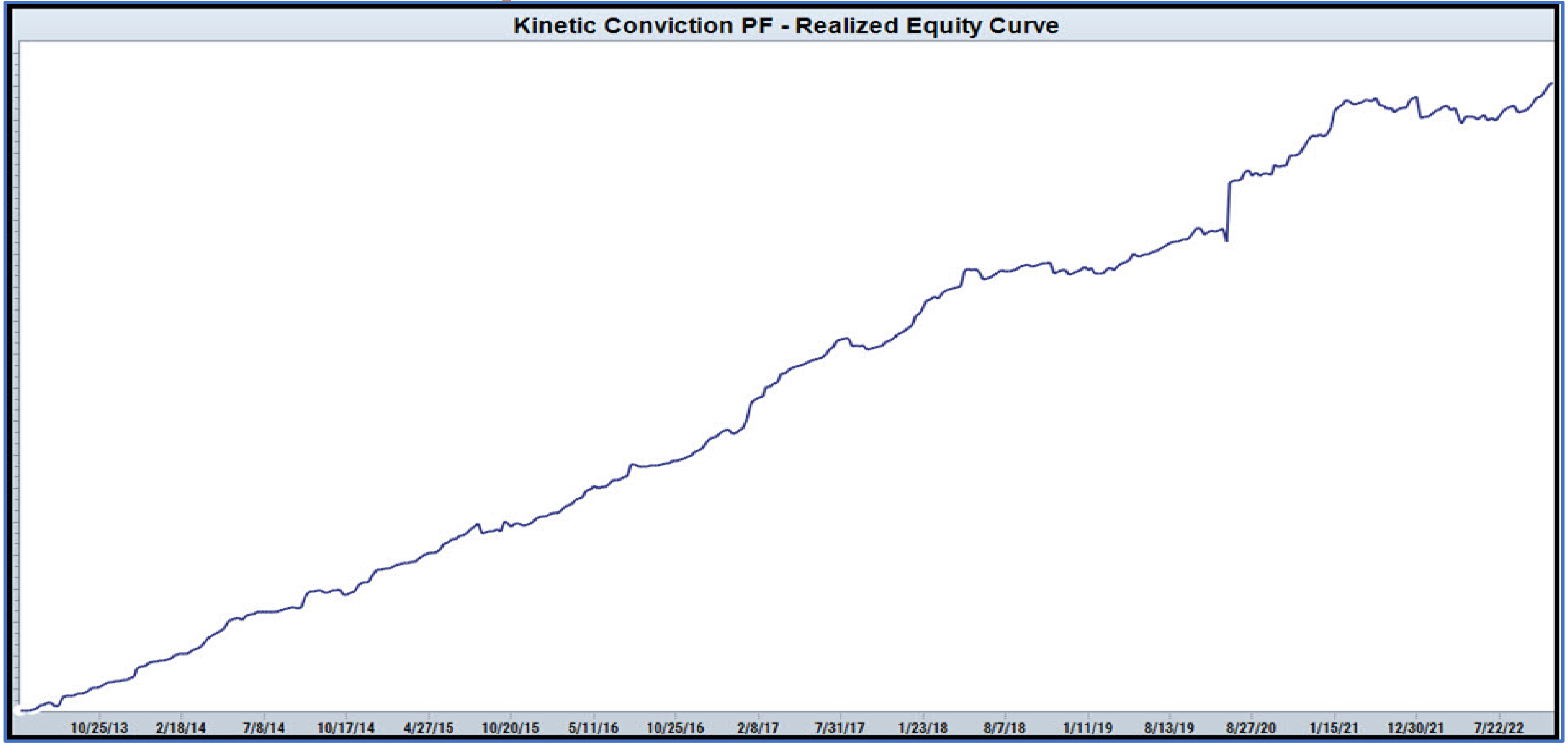
Kinetic Conviction PF Performance

Category	Value
Number of Trades	410
Hit Rate - % Profitable	**81.7%**
Profit Factor	**3.73**
K-Ratio	.5693
Average Trade $ Return	$137.37
Average Trade % Return	2.78%
Average Trade Length (days)	26.5
Maximum Consecutive Wins	20
Maximum Consecutive Losses	**2**

AI - Kinetic Conviction PF

Appropriate for:

Investors/traders with a short-term time horizon who are willing to scan a larger universe of stocks and who prioritize risk and consistency of returns.



Performance Details

Winning Trades	
Number of Winning Trades	335
Average Win	$229.71
Percent of Winning Trades	81.7%
Maximum Consecutive Wins	20
Largest Winning Trade	$5,298.30
Largest Winning Trade (%)	106.2%
Average Winning Trade Length	19.79 days
Losing Trades	
Number of Losing Trades	75
Average Loss	-$275.05
Percent of Losing Trades	18.3%
Maximum Consecutive Losses	2
Largest Losing Trade	-$1,857.24
Largest Losing Trade (%)	-37.9%
Average Losing Trade Length	56.49 days

Trade Runup	
Maximum $	$5,298
Maximum %	106.2%
Maximum Date	4/17/2020
Average $	$251.87
Average %	5.2%
Trade Drawdown	
Maximum $	($2,427)
Maximum %	-48.6%
Maximum Date	12/26/2018
Average $	($250.30)
	-5.1%

Equity Runup	
Maximum $	$57,706
Maximum %	58.4%
Maximum Date	11/22/2022
Average $	$19,370.72
Average %	19.6%
Best 12 month period	

Maximum $	$12,362
Maximum %	10.4%
Maximum Date	8/1/2016
Equity Drawdown	
Maximum $	($5,606)
Maximum %	-3.6%
Maximum Date	7/14/2022
Average $	($485.27)
Average %	-0.4%
Worst 12 month period	
Maximum $	($4,158)
Maximum %	-2.7%
Maximum Date	7/1/2021

Periodicity	
Average Time to Recovery	8 days
Average Time Between Equity Peaks	17 days
Longest Time Between Equity Peaks	305 days
Percent Weeks Profitable	54.41%
Percent Months Profitable	67.50%
Percent Years Profitable	100.00%

Monthly Return / Ratios	
Average	$469.36
Standard Deviation	$1,195.26
Sharpe Ratio	0.2264
K-Ratio	0.5693

* Year % Return is projected from the average trade return and the average days per trade. This amount is not compounded and it does not include dividends.

Yearly Return Statistics

Years Start Date	Ending Equity Balance	Years Return
1/1/2022	$156,323	$1,441
1/1/2021	$154,882	$3,636
1/1/2020	$151,247	$8,339
1/1/2019	$142,907	$6,462
1/1/2018	$136,445	$2,215
1/1/2017	$134,230	$7,760
1/1/2016	$126,471	$8,880
1/1/2015	$117,590	$5,036
1/1/2014	$112,555	$9,369
1/1/2013	$103,186	$3,186

- (312) 676 – 4345
- Email: rrondeau@aaii.com

QuantKey Verification

QUANTKEY

The backtested results for AAII's Conviction systems performance reports were verified to be accurately reproduced with subsequent retesting using TradeStation's Portfolio Maestro by QuantKey, an industry leader in system design and appraisals.

QuantKey, an independent firm, is a leader in system design, development, appraisals, and evaluation of investing and trading systems for industry vendors and hedge funds.

"One accurate measurement is worth a thousand expert opinions"

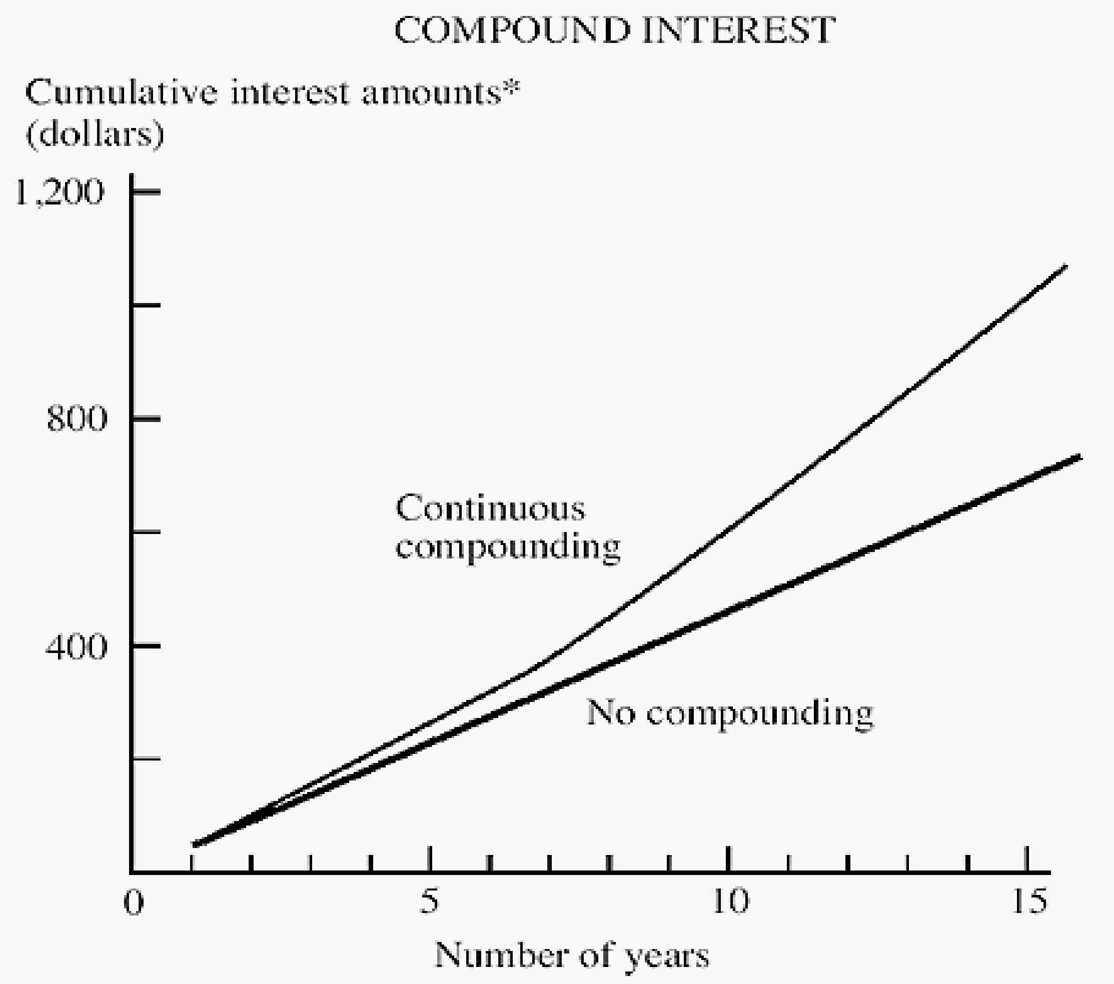
- Grace Hopper


RISK ASSESSMENT

Interest
Where Simple Is Not Better

The more frequent the compounding the larger the effect.

The more time the larger the effect.



*Amount paid on $1,000 at 5% annual interest rate.

	start principal	start balance	interest	end balance	end principal
1	$53,137.00	$53,137.00	$5,845.06	$58,982.07	$53,137.00
2	$53,137.00	$58,982.07	$6,488.00	$65,470.10	$53,137.00
3	$53,137.00	$65,470.10	$7,201.71	$72,671.81	$53,137.00
4	$53,137.00	$72,671.81	$7,993.90	$80,665.71	$53,137.00
5	$53,137.00	$80,665.71	$8,873.23	$89,538.94	$53,137.00
6	$53,137.00	$89,538.94	$9,849.30	$99,388.22	$53,137.00
7	$53,137.00	$99,388.22	$10,932.71	$110,320.92	$53,137.00
8	$53,137.00	$110,320.92	$12,135.30	$122,456.22	$53,137.00
9	$53,137.00	$122,456.22	$13,470.19	$135,926.41	$53,137.00
10	$53,137.00	$135,926.41	$14,951.91	$150,878.31	$53,137.00
11	$53,137.00	$150,878.31	$16,596.60	$167,474.93	$53,137.00
12	$53,137.00	$167,474.93	$18,422.24	$185,897.17	$53,137.00
13	$53,137.00	$185,897.17	$20,448.69	$206,345.86	$53,137.00
14	$53,137.00	$206,345.86	$22,698.05	$229,043.90	$53,137.00
15	$53,137.00	$229,043.90	$25,194.83	$254,238.73	$53,137.00
16	$53,137.00	$254,238.73	$27,966.24	$282,204.99	$53,137.00
17	$53,137.00	$282,204.99	$31,042.55	$313,247.54	$53,137.00
18	$53,137.00	$313,247.54	$34,457.23	$347,704.77	$53,137.00
19	$53,137.00	$347,704.77	$38,247.53	$385,952.30	$53,137.00
20	$53,137.00	$385,952.30	$42,454.76	$428,407.05	$53,137.00
21	$53,137.00	$428,407.05	$47,124.77	$475,531.82	$53,137.00
22	$53,137.00	$475,531.82	$52,308.51	$527,840.32	$53,137.00
23	$53,137.00	$527,840.32	$58,062.43	$585,902.76	$53,137.00
24	$53,137.00	$585,902.76	$64,449.28	$650,352.06	$53,137.00
25	$53,137.00	$650,352.06	$71,538.73	$721,890.79	$53,137.00
26	$53,137.00	$721,890.79	$79,408.00	$801,298.78	$53,137.00

	start principal	start balance	interest	end balance	end principal
27	$53,137.00	$801,298.78	$88,142.85	$889,441.64	$53,137.00
28	$53,137.00	$889,441.64	$97,838.58	$987,280.22	$53,137.00
29	$53,137.00	$987,280.22	$108,600.82	$1,095,881.05	$53,137.00
30	$53,137.00	$1,095,881.05	$120,546.91	$1,216,427.96	$53,137.00
31	$53,137.00	$1,216,427.96	$133,807.07	$1,350,235.04	$53,137.00
32	$53,137.00	$1,350,235.04	$148,525.84	$1,498,760.89	$53,137.00
33	$53,137.00	$1,498,760.89	$164,863.72	$1,663,624.59	$53,137.00
34	$53,137.00	$1,663,624.59	$182,998.71	$1,846,623.30	$53,137.00
35	$53,137.00	$1,846,623.30	$203,128.56	$2,049,751.86	$53,137.00
36	$53,137.00	$2,049,751.86	$225,472.71	$2,275,224.56	$53,137.00
37	$53,137.00	$2,275,224.56	$250,274.72	$2,525,499.27	$53,137.00
38	$53,137.00	$2,525,499.27	$277,804.92	$2,803,304.18	$53,137.00
39	$53,137.00	$2,803,304.18	$308,363.46	$3,111,667.65	$53,137.00
40	$53,137.00	$3,111,667.65	$342,283.43	$3,453,951.09	$53,137.00
41	$53,137.00	$3,453,951.09	$379,934.62	$3,833,885.71	$53,137.00
42	$53,137.00	$3,833,885.71	$421,727.42	$4,255,613.13	$53,137.00
43	$53,137.00	$4,255,613.13	$468,117.45	$4,723,730.58	$53,137.00
44	$53,137.00	$4,723,730.58	$519,610.36	$5,243,340.94	$53,137.00
45	$53,137.00	$5,243,340.94	$576,767.49	$5,820,108.44	$53,137.00
46	$53,137.00	$5,820,108.44	$640,211.93	$6,460,320.37	$53,137.00
47	$53,137.00	$6,460,320.37	$710,635.25	$7,170,955.61	$53,137.00
48	$53,137.00	$7,170,955.61	$788,805.11	$7,959,760.73	$53,137.00
49	$53,137.00	$7,959,760.73	$875,573.68	$8,835,334.41	$53,137.00
50	$53,137.00	$8,835,334.41	$971,886.79	$9,807,221.20	$53,137.00
51	$53,137.00	$9,807,221.20	$1,078,794.35	$10,886,015.53	$53,137.00
52	$53,137.00	$10,886,015.53	$1,197,461.69	$12,083,477.24	$53,137.00

Percentage Return is a Significant Factor

Percentage Return	Final Balance
2%	$60,366
5%	$363,771
8%	$2,127,900
11%	$12,083,476
14%	$66,597,278

Percentage Return Differentials Are Not Linear

Percentage Return	Final Balance
2%	$60,366
5%	$363,771
8%	$2,127,900
11%	$12,083,476
14%	$66,597,287

If I was running $1 million today, or $10 million for that matter, I'd be fully invested. Anyone who says that size does not hurt investment performance is selling.

The highest rates of return I've ever achieved were in the 1950s. I killed the Dow. You ought to see the numbers. But I was investing peanuts then.

It's a huge structural advantage not to have a lot of money. I think I could make you 50% a year on $1 million. No, I know I could. I guarantee that.

"If I was running $1 million today, or $10 million for that matter, I'd be fully invested. Anyone who says that size does not hurt investment performance is selling. The highest rates of return I've ever achieved were in the 1950s. I killed the Dow. You ought to see the numbers. But I was investing peanuts then. It's a huge structural advantage not to have a lot of money. I think I could make you 50% a year on $1 million. No, I know I could. I guarantee that."

Warren Buffett

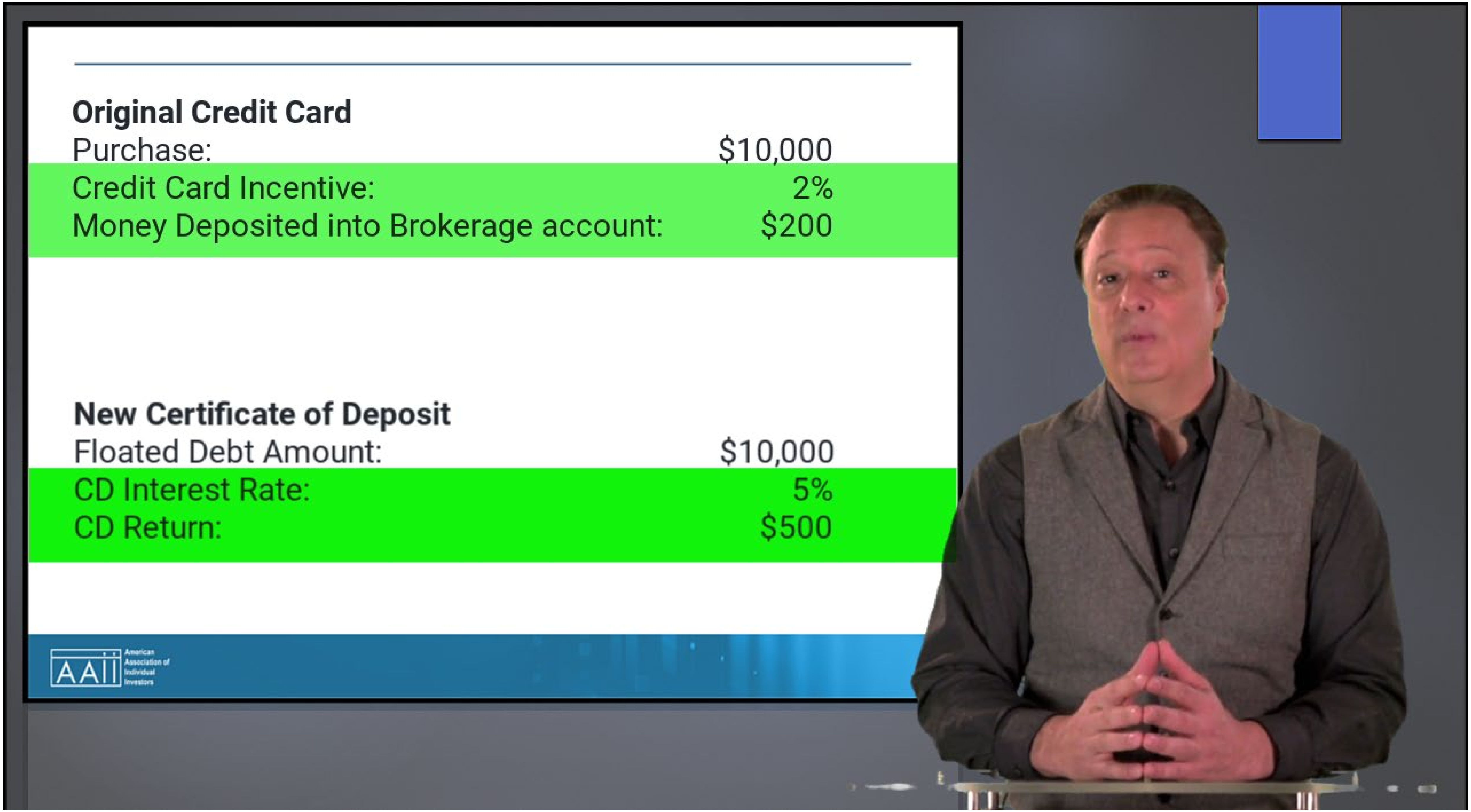
ASSET ALLOCATION FLEXIBILITY

SMALLER STOCK EXECUTION EFFICIENCY

LOWER MAINTENANCE COST

PERSONALIZED TAX EXECUTION STRATEGIES

Individual Active Investing Approach


Original Credit Card
Purchase: $10,000
Credit Card Incentive: 2%
Money Deposited into Brokerage account: $200
New Certificate of Deposit
Floated Debt Amount: $10,000
CD Interest Rate: 5%
CD Return: $500
AAII
American Association of Individual Investors

Percentage Return Differentials Are Not Linear

Percentage Return	Final Balance
2%	$60,366
5%	$363,771
8%	$2,127,900
11%	$12,083,476
14%	$66,597,287

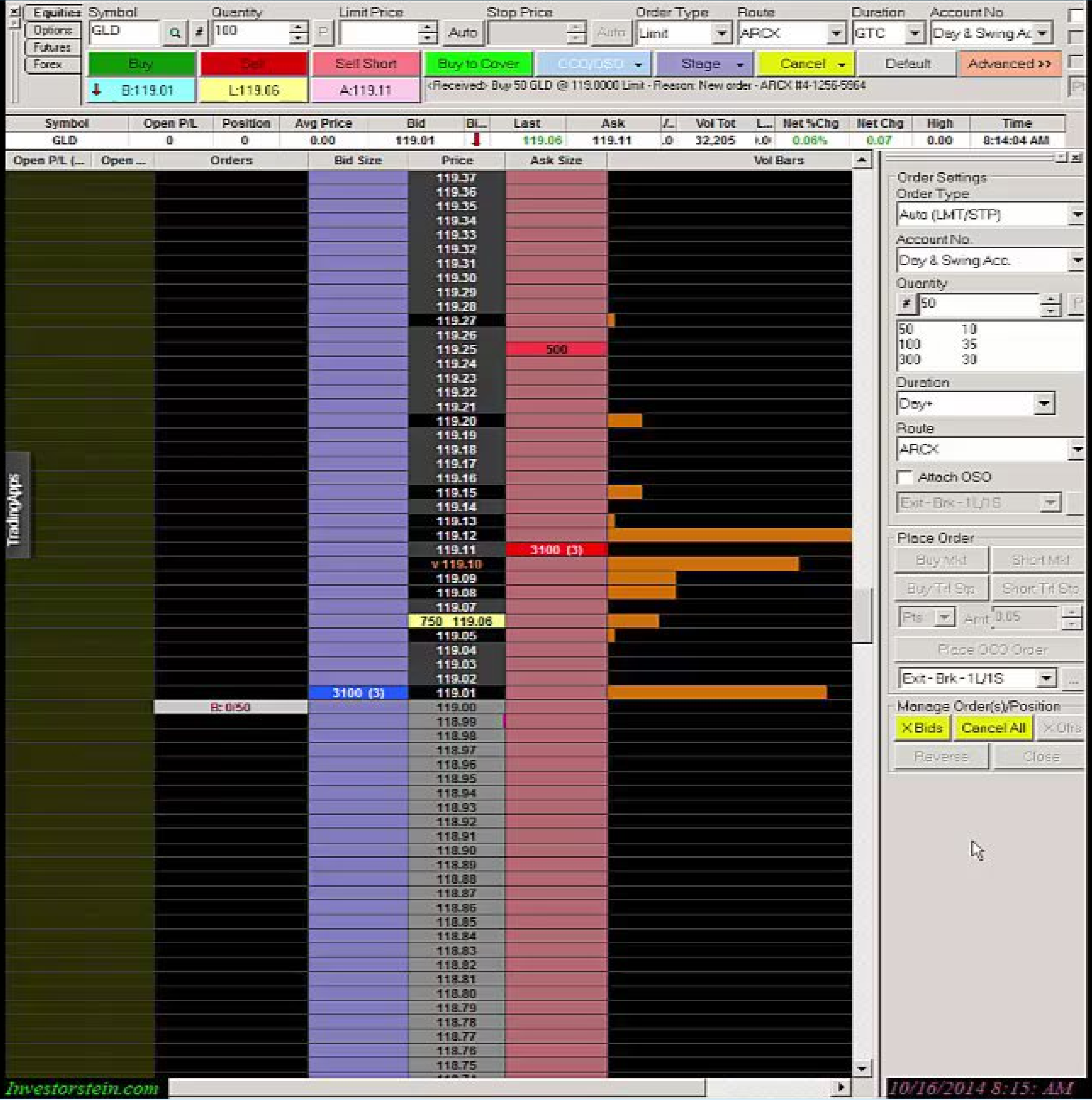
A Wealth Building Evolution

SECTION II

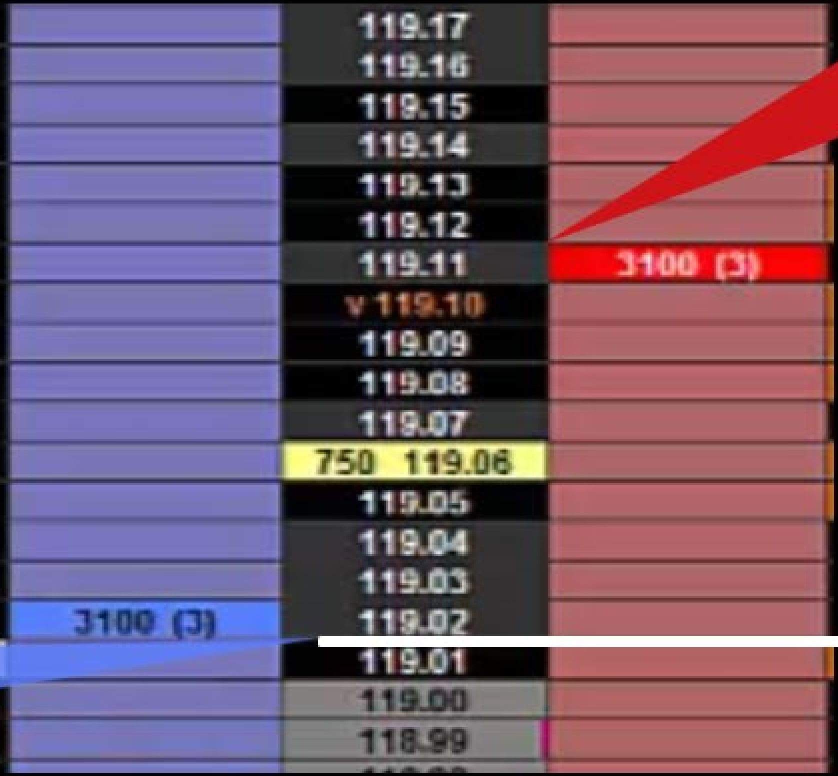

IT'S
QUIZ
TIME !!!

Our Markets Have Changed

- More Volatile
- Global Environment
- Price Gapping
- Margin and Leverage
- Derivate Structures
- Dark Pools
- High Frequency Trading


Equities
Options
Futures
Forex
Symbol GLD
Quantity 100
Limit Price
Auto
Stop Price
Order Type Limit
Route ARCX
Duration GTC
Account No Day & Swing Ac
Buy
Sell
Sell Short
Buy to Cover
OCO/OSO
Stage
Cancel
Default
Advanced >>
B:119.01
L:119.06
A:119.11
<Received> Buy 50 GLD @ 119.0000 Limit - Reason: New order - ARCX #4-1256-5964
Symbol | Open P/L | Position | Avg Price | Bid | Last | Ask | Vol Tot | Net %Chg | Net Chg | High | Time
GLD | 0 | 0 | 0.00 | 119.01 | 119.06 | 119.11 | 32,205 | 0.06% | 0.07 | 0.00 | 8:14:04 AM
Open P/L
Orders
Bid Size
Price
Ask Size
Vol Bars
500
3100 (3)
750 119.06
3100 (3)
B: 0/50
TradingApps
Order Settings
Order Type
Auto (LMT/STP)
Account No.
Day & Swing Acc.
Quantity
50
Duration
Day+
Route
ARCX
Attach OSO
Place Order
Buy Mkt
Short Mkt
Place OCO Order
Exit - Brk - 1L/1S
Manage Order(s)/Position
X Bids
Cancel All
Reverse
Close
Investorstein.com
10/16/2014 8:15: AM

ASK Price
Investor Pays
119.11

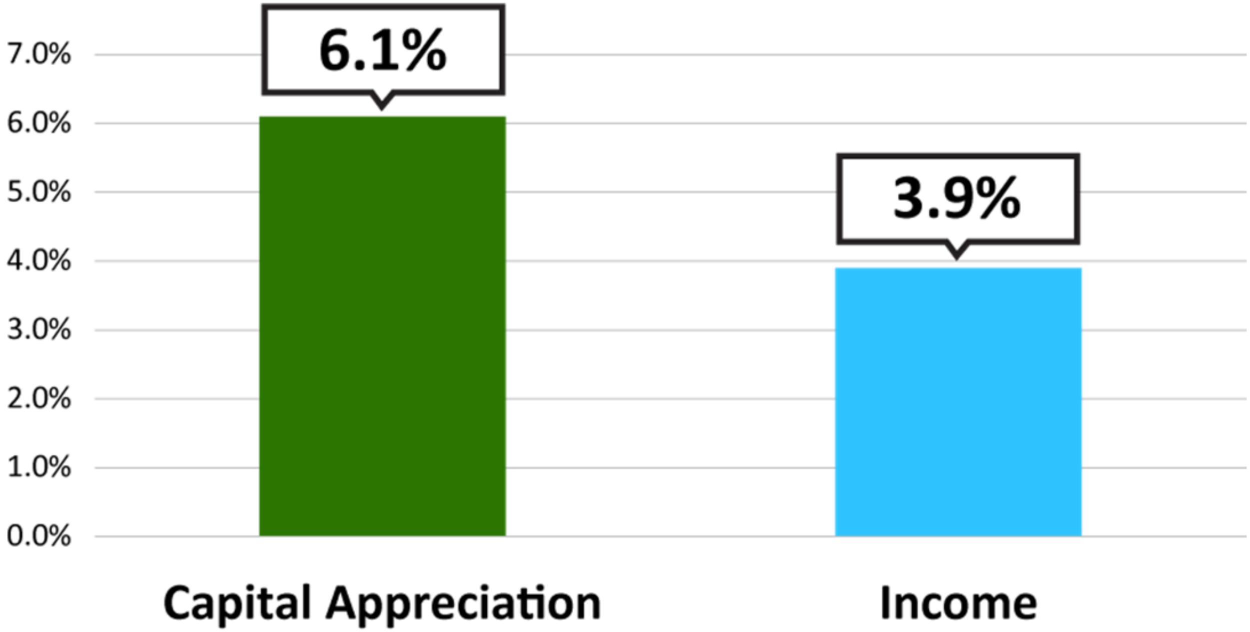


Spread
($0.09)

BID Price
Investor Receives
$119.02

How much additional money would an investor have 35 years later if they improved their trade efficiency by just 5 cents on a 200-share purchase and sale of an investment?

Based on a projected 11% annual return.



Contributors to the Long-Term Return of Stocks

- Source: 2020 Ibbotson SBBI Yearbook; returns for the period of 1926-2020

Dividend Growth May Be a Key to Outperformance

- Returns of S&P 500 Index Stocks by Dividend Policy: Growth of $100 (1972–2019)

Average Annual Returns & Beta by Dividend Policy
(3/31/72–12/31/19)

	Returns	Beta
Dividend Growers & Initiators	12.87%	0.92
Dividend Payers	12.79%	0.98
Equal-Weighted S&P 500 Index	12.29%	1.00
No Change in Dividend Policy	11.85%	1.13
Dividend Non-Payers	8.57%	1.13
Dividend Cutters & Eliminators	10.88%	1.23

total return with less volatility relative
their dividends

tps://www.hartfordfunds.com/market-perspectives/the-power-of-
e into account fees and charges associated with actual investments.

AAII American Association of Individual Investors

Spread Affect on Dividends

Ask	$10.10
Last	$10.00
Bid	$ 9.90

$10.10 - $10.00 = .10 | $0.10 / $10.00 = 1.0%

Order Entry Guidelines

Market Orders

Guarantee fills but not price?

U.S. Securities and Exchange Commission

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Trading Halts and Delays

Securities exchanges, such as the New York Stock Exchange (NYSE) as well as the Nasdaq Stock Market, have the authority to halt and delay trading in a security. A trading halt—which typically lasts less than an hour but can be longer—is called during the trading day to allow a company to announce important news or where there is a significant order imbalance between buyers and sellers in a security. A trading delay (or "delayed opening") is called if either of these situations occurs at the beginning of the trading day.

There are two types of trading halts and delays—regulatory and nonregulatory. The most common regulatory halt and delay happen when a company has pending news that may affect the security's price (a "news pending" halt or delay). By halting or delaying trading, market participants can have time to assess the impact of the news. Another type of regulatory halt happens when a market halts trading in a security when there is uncertainty over whether the security continues to meet the market's listing standards. When a regulatory halt or delay is imposed by a security's primary market, the other U.S. markets that also trade the security honor this halt.

Source: U.S. Securities & Exchange Commission

Stage OCO/OSO — Entry - OCO Breakout (Buy Stop/Sell Stop) with Exit - Bracket - 1 Limit & 2 Stop Levels

Review the orders below.

Symbol	Action	Qty	Order Type	Limit	Limit Offset	Stop	Stop Offset	Route	Duration
⊟ IMO	Buy	100	Limit	45.95				Intelligent	GTC
⊟ BRK									
IMO	Sell	50	Limit	47.62				Intelligent	GTC
IMO	Sell	50	Stop Limit	44.95		45.98		Intelligent	GTC
⊟ BRK									
IMO	Sell	50	Limit	48.83				Intelligent	GTC
IMO	Sell	50	Stop Limit	44.95		45.98		Intelligent	GTC

OSO / OCO Bracket Orders

Investing Complacency

"Success breeds complacency.
Complacency breeds failure"

Andrew Grove


IT'S
QUIZ
TIME !!!

		Results	
Starting Amount	$50,732.48	**End Balance**	**$9,383,906.12**
After	52 years	Starting Amount	$50,732.48
Return Rate	10.56 %	Total Contributions	$0.00
Compound	annually	Total Interest	$9,333,173.64
Additional Contribution	$0		

Mutual Funds
.44% Fee

		Results	
Starting Amount	$52,248.91	**End Balance**	**$11,022,906.52**
After	52 years	Starting Amount	$52,248.91
Return Rate	10.84 %	Total Contributions	$0.00
Compound	annually	Total Interest	$10,970,657.61
Additional Contribution	$0		

ETF
.16% Fee

		Results	
Starting Amount	$53,137.42	**End Balance**	**$12,083,572.75**
After	52 years	Starting Amount	$53,137.42
Return Rate	11 %	Total Contributions	$0.00
Compound	annually	Total Interest	$12,030,435.33
Additional Contribution	$0		

No Expense
0% Fee

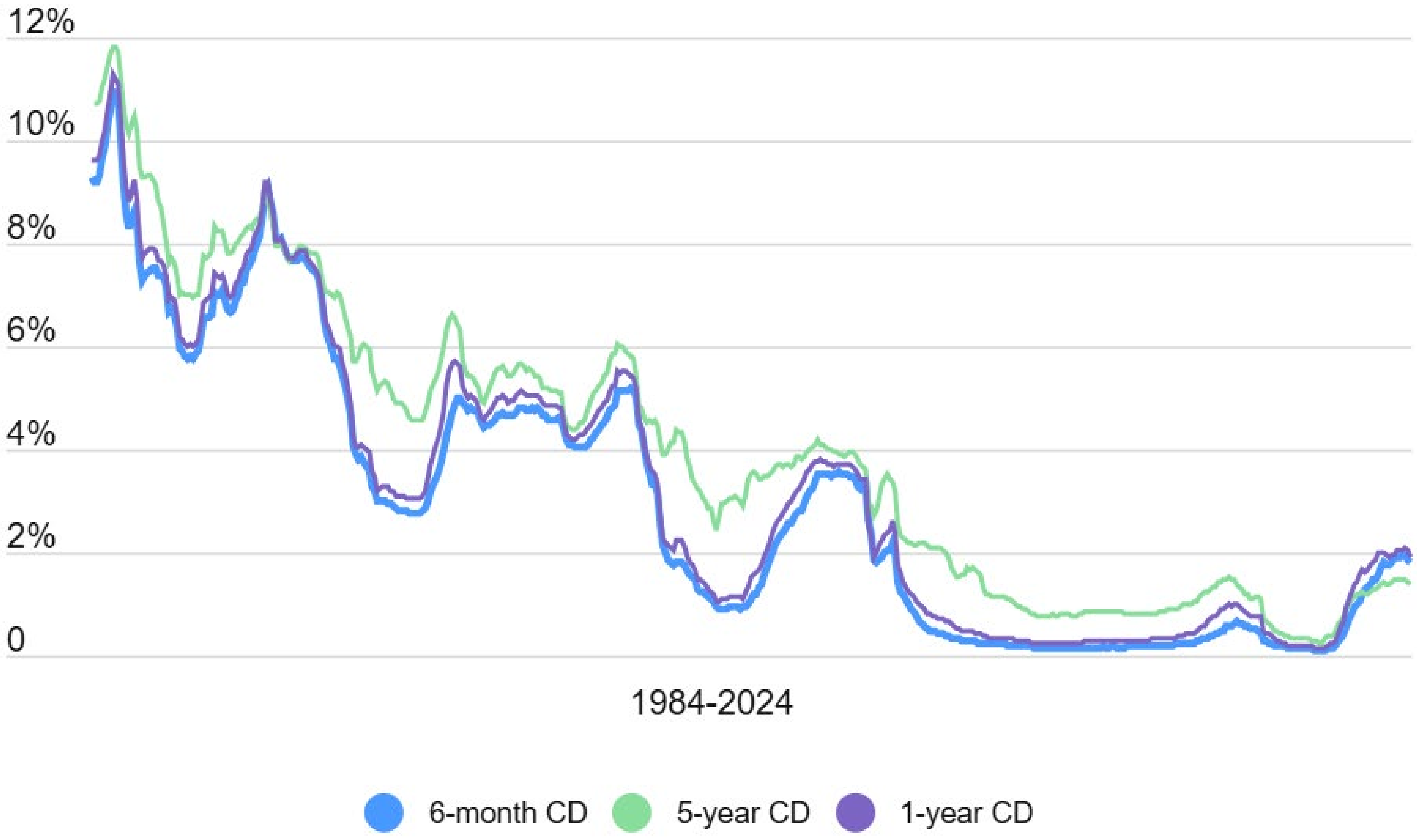
Tax Efficiency

Exhibit 1 Passive ETFs Have Been Significantly More Tax-Efficient Than Active Mutual Funds

			Fund Years	No of Capital Gains Distributions	Frequency (No of Distributions/ Fund Years) %	Magnitude (Avg Yearly Cap Gain Return %)
Diversified Emerging Markets	ETFs	Active	22	3	[illegible]	[illegible]
		Passive	380	19	[illegible]	[illegible]
	Mutual Funds	Active	1,513	422	[illegible]	[illegible]
		Passive	77	10	[illegible]	[illegible]
Foreign Large Blend	ETFs	Active	26	4	[illegible]	[illegible]
		Passive	270	18	[illegible]	[illegible]
	Mutual Funds	Active	1,365	422	[illegible]	[illegible]
		Passive	257	82	[illegible]	[illegible]
High Yield Bond	ETFs	Active	36	14	[illegible]	[illegible]
		Passive	191	33	[illegible]	[illegible]
	Mutual Funds	Active	1,448	431	[illegible]	[illegible]
		Passive	3	1	[illegible]	[illegible]
Intermediate Core Bond	ETFs	Active	16	6	[illegible]	[illegible]
		Passive	87	28	[illegible]	[illegible]
	Mutual Funds	Active	880	429	[illegible]	[illegible]
		Passive	150	103	[illegible]	[illegible]
Large Blend	ETFs	Active	86	21	[illegible]	[illegible]
		Passive	662	33	[illegible]	[illegible]
	Mutual Funds	Active	2,648	1,947	[illegible]	[illegible]
		Passive	630	426	[illegible]	[illegible]
Large Growth	ETFs	Active	24	6	[illegible]	[illegible]
		Passive	307	12	[illegible]	[illegible]
	Mutual Funds	Active	2,799	2,058	[illegible]	[illegible]
		Passive	186	121	[illegible]	[illegible]
Large Value	ETFs	Active	34	1	[illegible]	[illegible]
		Passive	540	35	[illegible]	[illegible]
	Mutual Funds	Active	2,598	1,768	[illegible]	[illegible]
		Passive	138	82	[illegible]	[illegible]
Mid-Cap Blend	ETFs	Active	9	0	[illegible]	[illegible]
		Passive	244	13	[illegible]	[illegible]
	Mutual Funds	Active	794	597	[illegible]	[illegible]
		Passive	176	159	[illegible]	[illegible]
Mid-Cap Growth	ETFs	Active	12	5	[illegible]	[illegible]
		Passive	153	8	[illegible]	[illegible]
	Mutual Funds	Active	1,300	1,061	[illegible]	[illegible]
		Passive	87	54	[illegible]	[illegible]
Mid-Cap Value	ETFs	Active	9	3	[illegible]	[illegible]
		Passive	182	20	[illegible]	[illegible]
	Mutual Funds	Active	898	656	[illegible]	[illegible]
		Passive	11	4	[illegible]	[illegible]
Small Blend	ETFs	Active	19	6	[illegible]	[illegible]
		Passive	246	22	[illegible]	[illegible]
	Mutual Funds	Active	1,392	1,055	[illegible]	[illegible]
		Passive	215	170	[illegible]	[illegible]
Small Growth	ETFs	Active	4	0	[illegible]	[illegible]
		Passive	97	5	[illegible]	[illegible]
	Mutual Funds	Active	1,442	1,132	[illegible]	[illegible]
		Passive	31	6	[illegible]	[illegible]
Small Value	ETFs	Active	0	0	[illegible]	[illegible]
		Passive	165	8	[illegible]	[illegible]
		Active	1,038	739	[illegible]	[illegible]
		Passive	51	11	[illegible]	[illegible]

Source: Morningstar Direct, author's calculations.

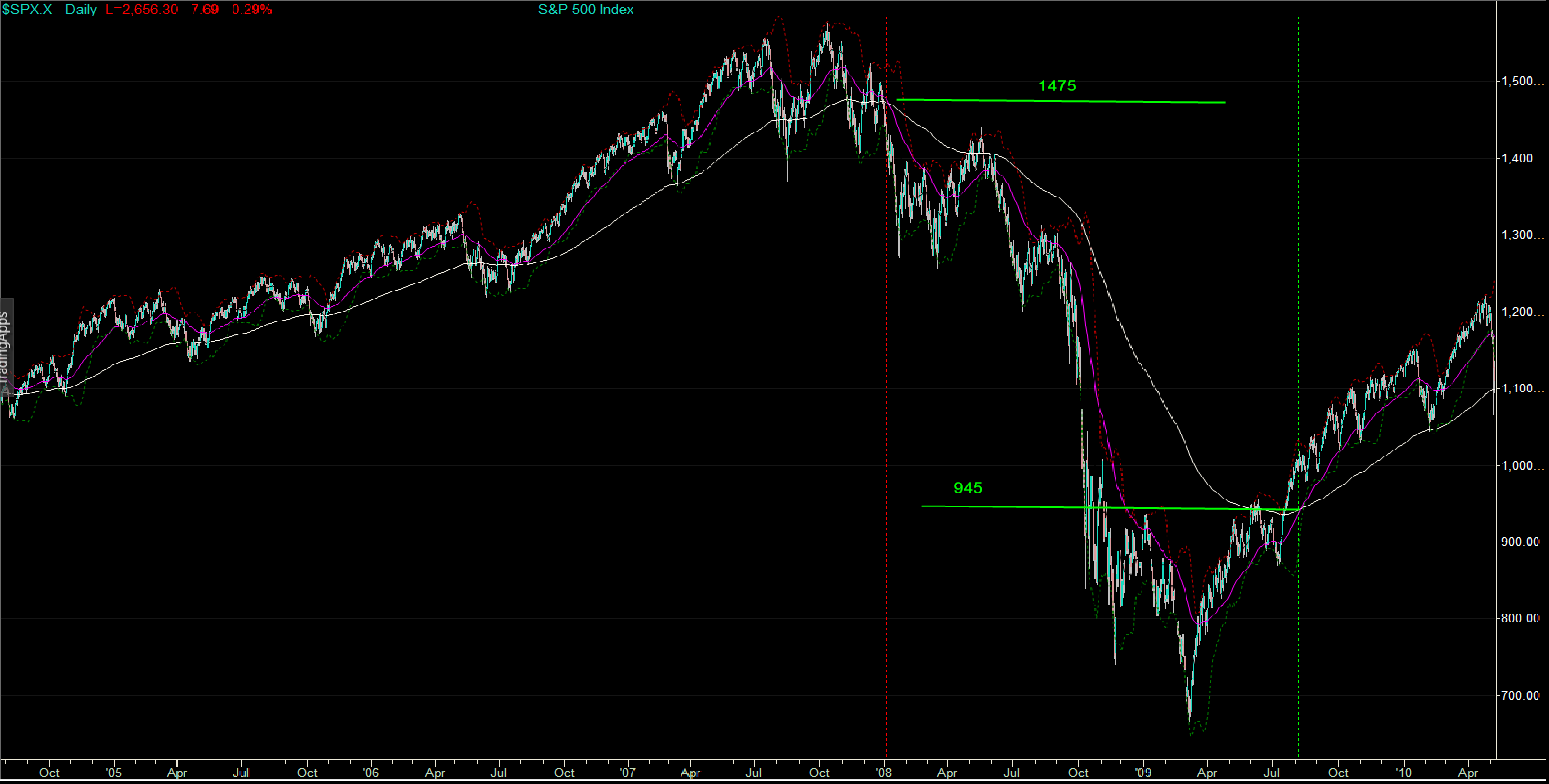
MORNINGSTAR



Source: Bankrate national survey

S&P 500 Crossing Strategy

Dot.com Crash



Moving Average – GREAT Recession


$INX - Daily S&P 500 Index
4,500
4,444
4,359
4,131
4,000
3,500
3,000
2,500
2,000
Apr
Jul
Oct
'17
Apr
Jul
Oct
'18
Apr
Jul
Oct
'19
Apr
Jul
Oct
'20
Apr
Jul
Oct
'21
Apr
Jul

COVID Crash

AAII Technical Market Tool

AAII's Active Investing

STOCKS

FIXED INCOME

OPTIONS

COMMODITIES

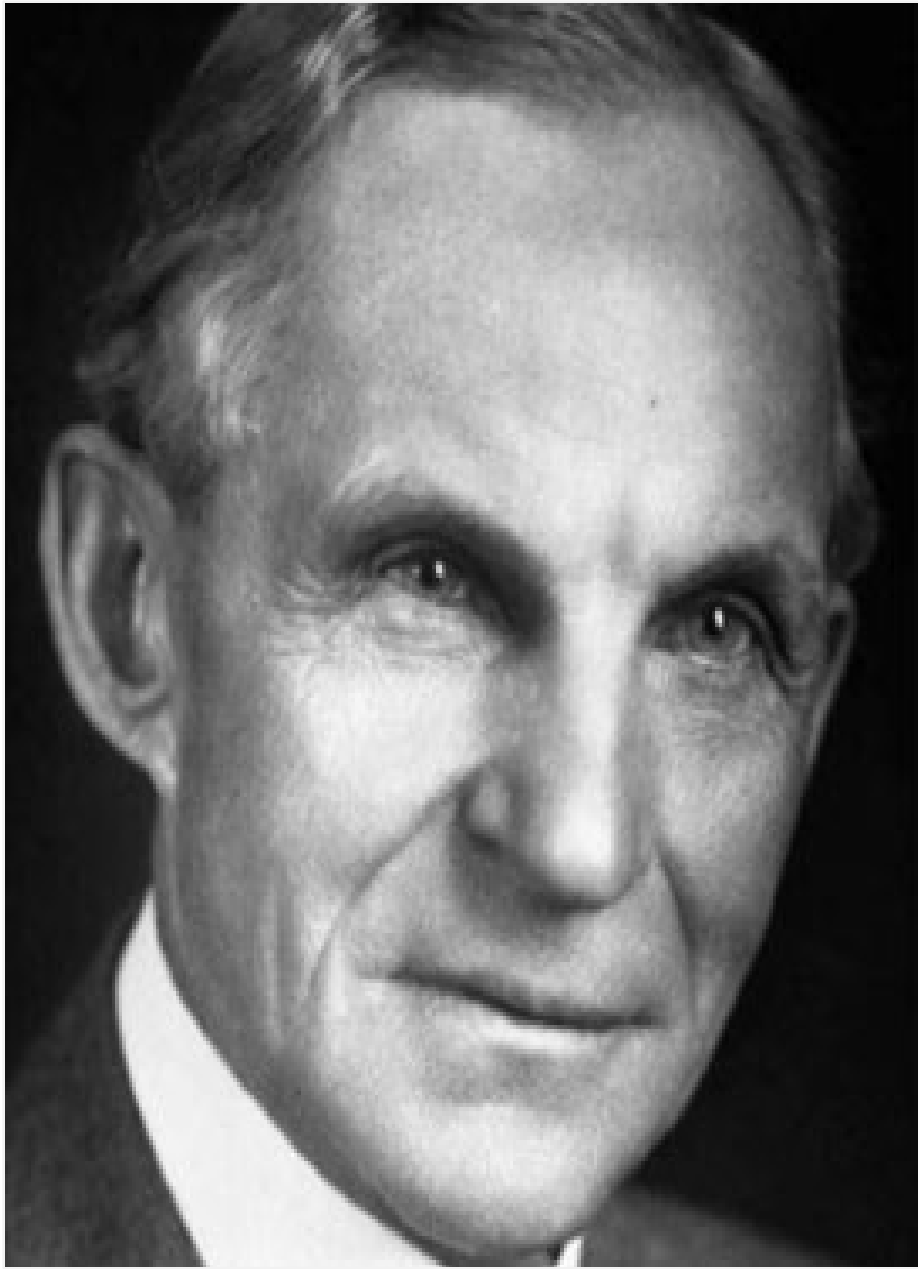
Key Elements for Improving Investment Performance

SECTION III

Exploiting the System

“Knowing is not enough; we must apply.
Willing is not enough; we must do.”

- Leonardo da Vinci



Those who believe they can do something and those who believe they can't are both right.

— Henry Ford —

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AAII American Association of Individual Investors

AMERICAN ASSOCIATION OF INDIVIDUAL INVESTORS

CERTIFICATE

JOHN DOE

has successfully fulfilled all of the necessary requirements and has attained official AAII Course Certification with all rights, honors and privileges pertaining thereto.

May 24, 2024

ACCREDITED AS OF

CERTIFIED

JOHN BAJKOWSKI

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Purchase the EI Course at the discounted VIP rate of $239

Email or call AAII with the gift recipients name and email address

Around December 20th AAII will send each of you an email announcing the holiday gift

Eligibility for EI Course refunds will be forfeited after gift emails have been sent.

AAII's EI Course Holiday Gift Offer expires on December 14th, 2025.

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VES Class Highlights

VES Class Resources

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- How to Navigate and Complete a VES Class
- How to Navigate a VES Class (video)
- Completing a VES Class FAQs
- VES Class Video Icon Designations
- Understanding the Interactive Video Controller
- Understanding the Interactive Video Controller (video)
- VES Class Video Features (video)

For EI Course Highlights, click here.

Essential Investing Course Highlights

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- Navigate and Complete the EI Course
- How to Navigate the EI Course (video)
- EI Course Curriculum
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Exhibit 1 Active Funds' Success Rates by Category (%)

Category	YTD	1-Year	3-Year	5-Year	10-Year	15-Year	20-Year	10-Year (Lowest Cost) *	10-Year (Highest Cost)
U.S. Large Blend									
U.S. Large Value									
U.S. Large Growth									
U.S. Mid-Blend									
U.S. Mid-Value									
U.S. Mid-Growth									
U.S. Small Blend									
U.S. Small Value									
U.S. Small Growth									
Foreign Large Blend									
Foreign Large Value									
Foreign Small-Mid-Blend									
World Large Stock									
Diversified Emerging Markets									
Europe Stock									
U.S. Real Estate									
Global Real Estate									
Intermediate Core Bond									
Corporate Bond									
High-Yield Bond									

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